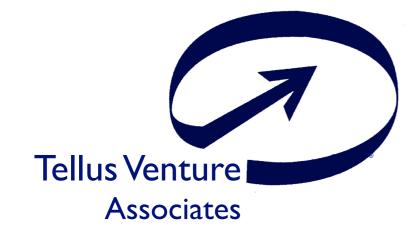
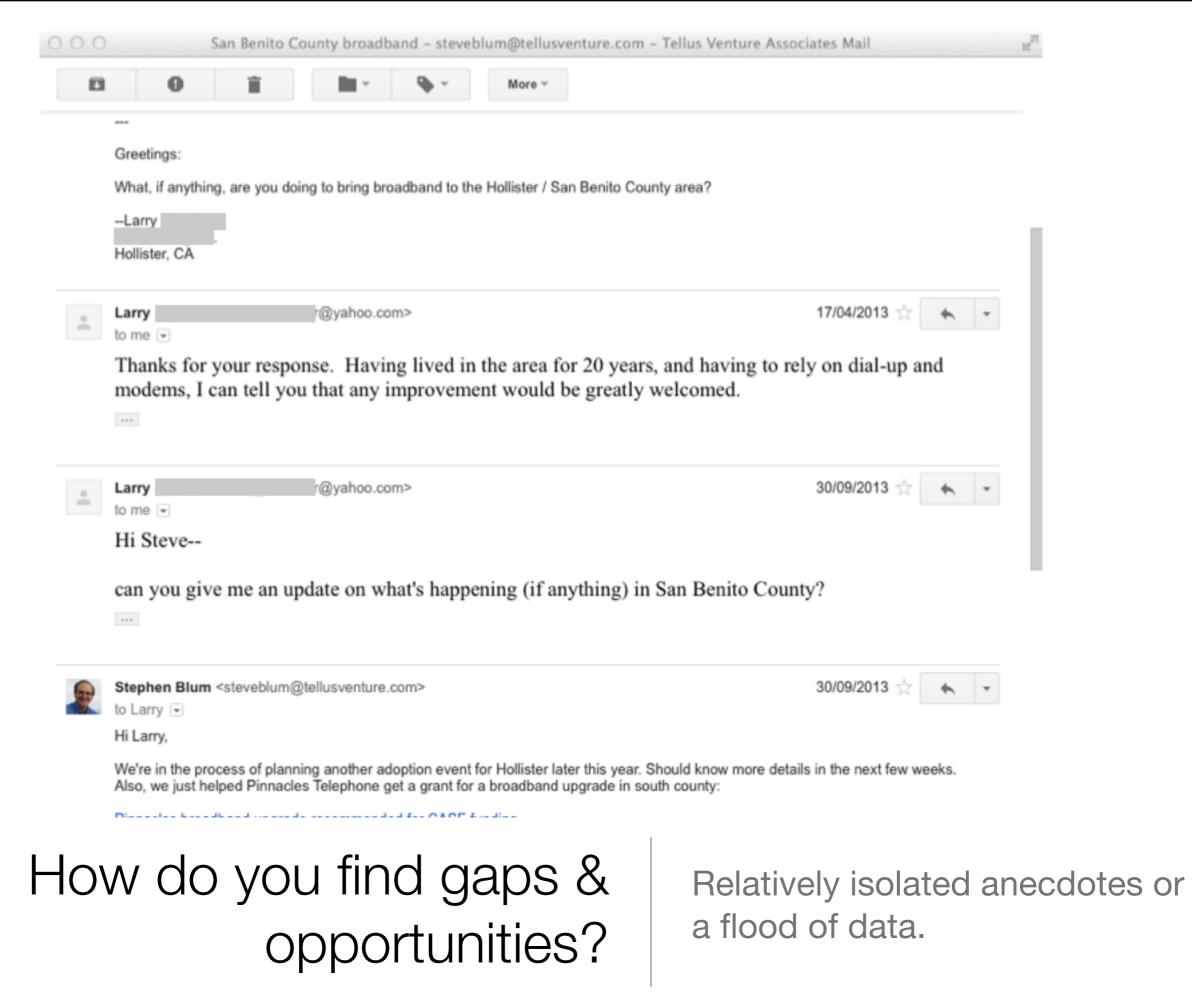
Find a need and fill it

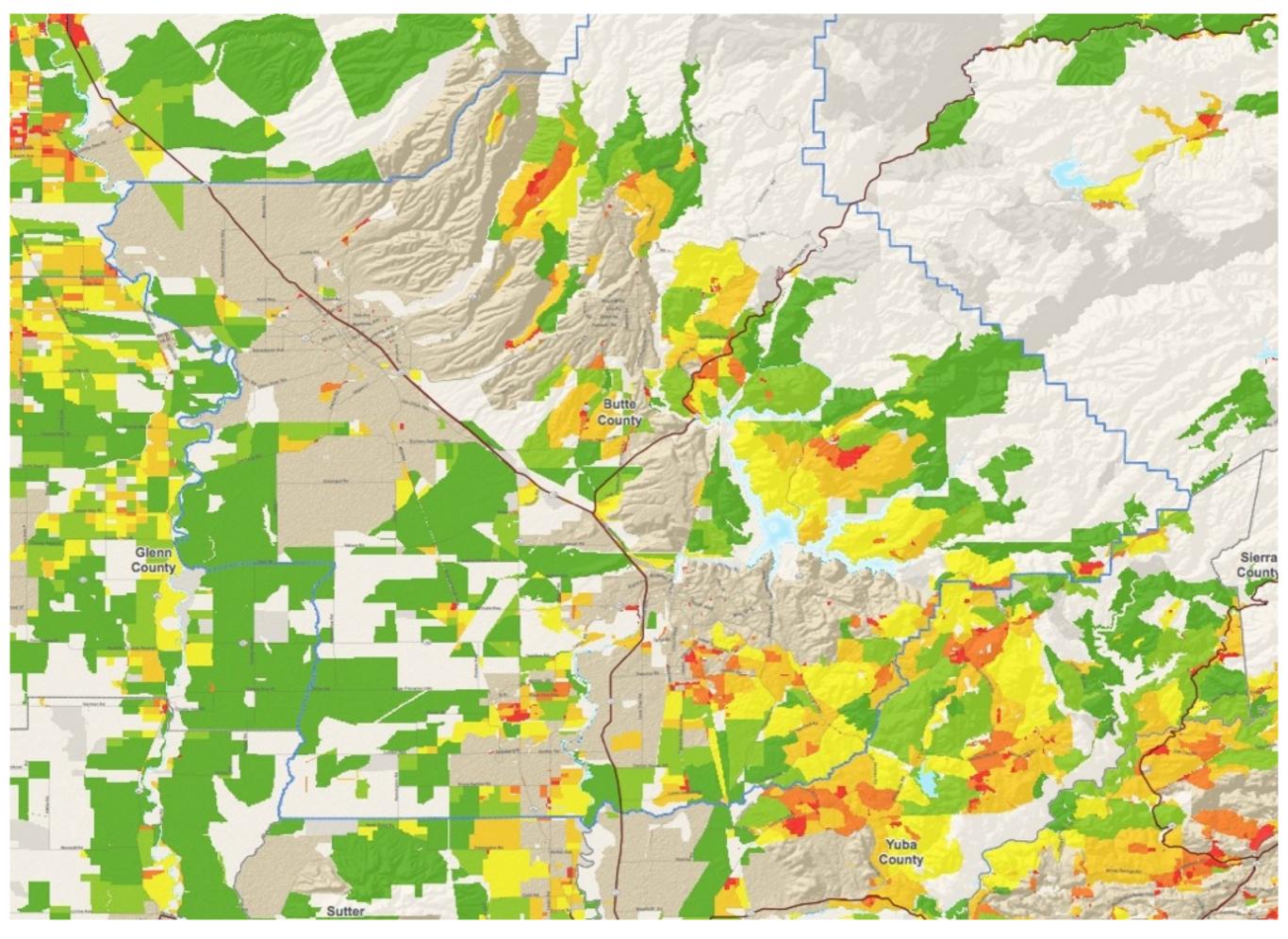
Riverside, California 2 April 2015



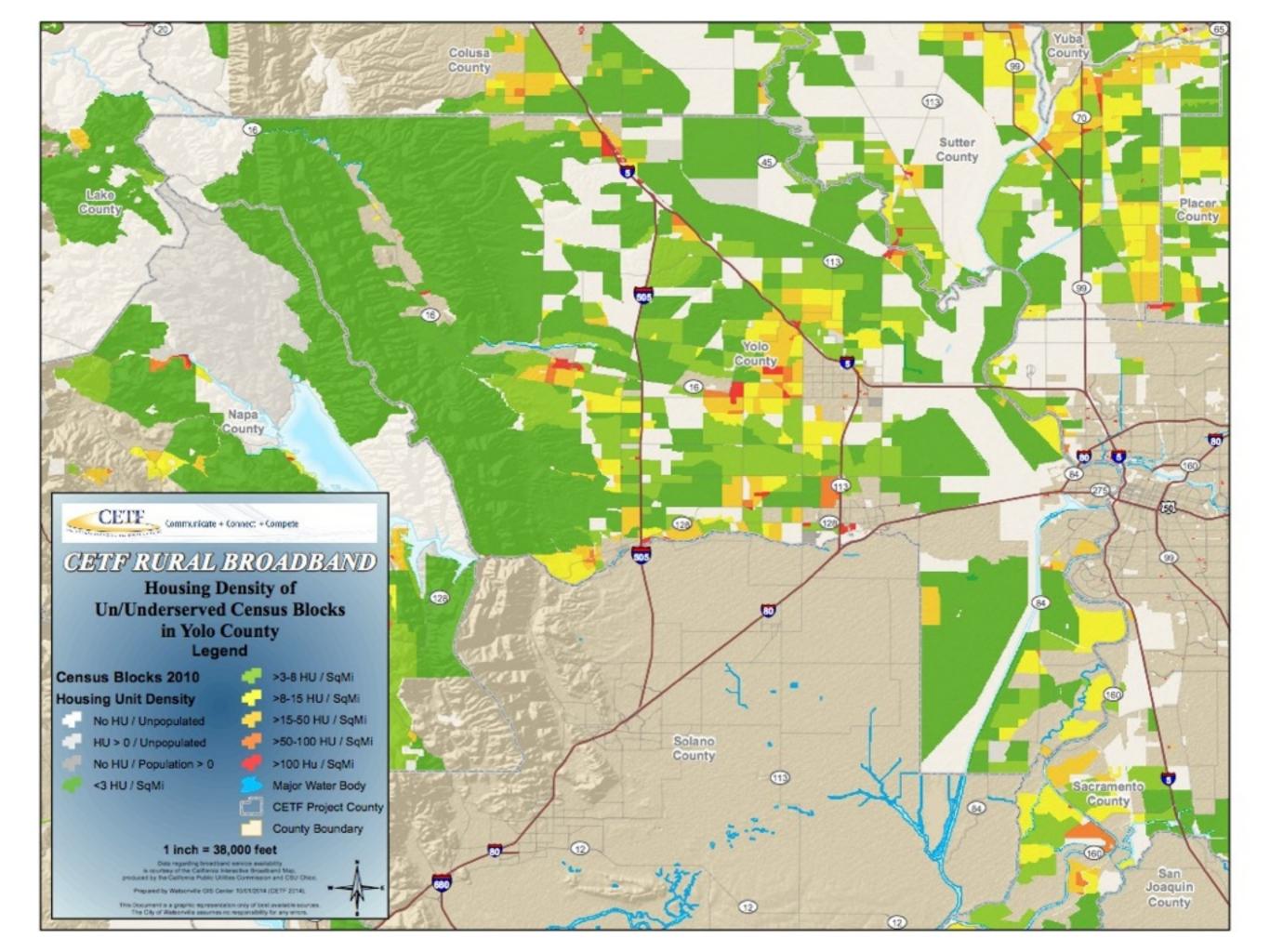
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Broadband report card



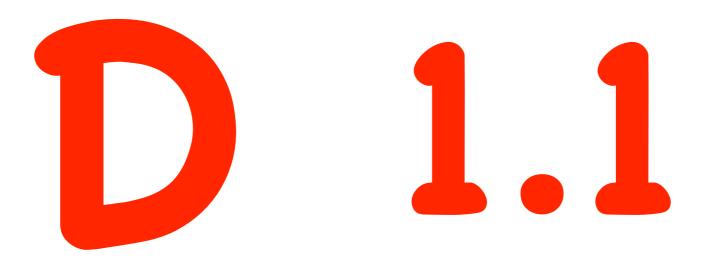
Astound (or Sonic) and/or Comcast and/or AT&T offering their best levels of service.



AT&T DSL and Comcast cable modem service.

Only one provider, e.g. AT&T or Comcast or Winters Broadband, meets spec.

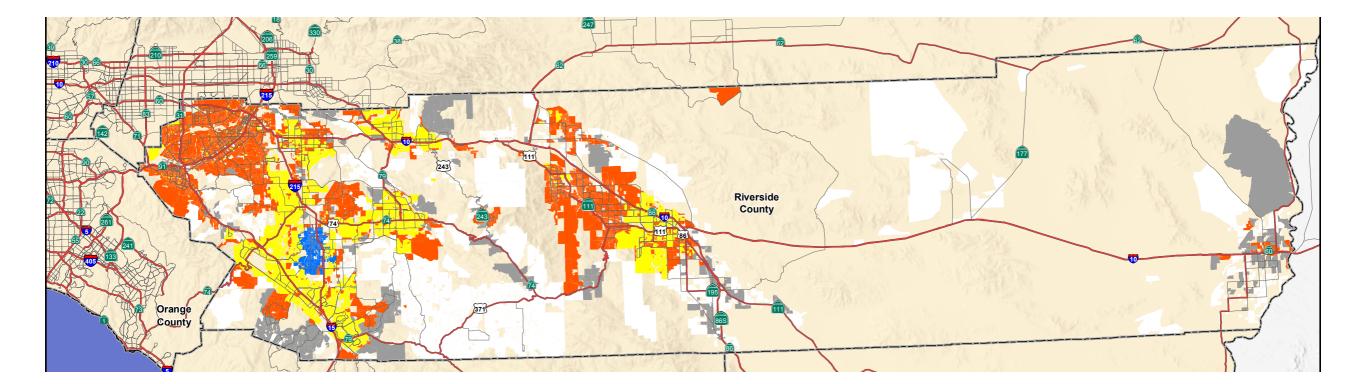
Service via outdated DSL equipment or nothing at all.



Riverside County

Barely passing

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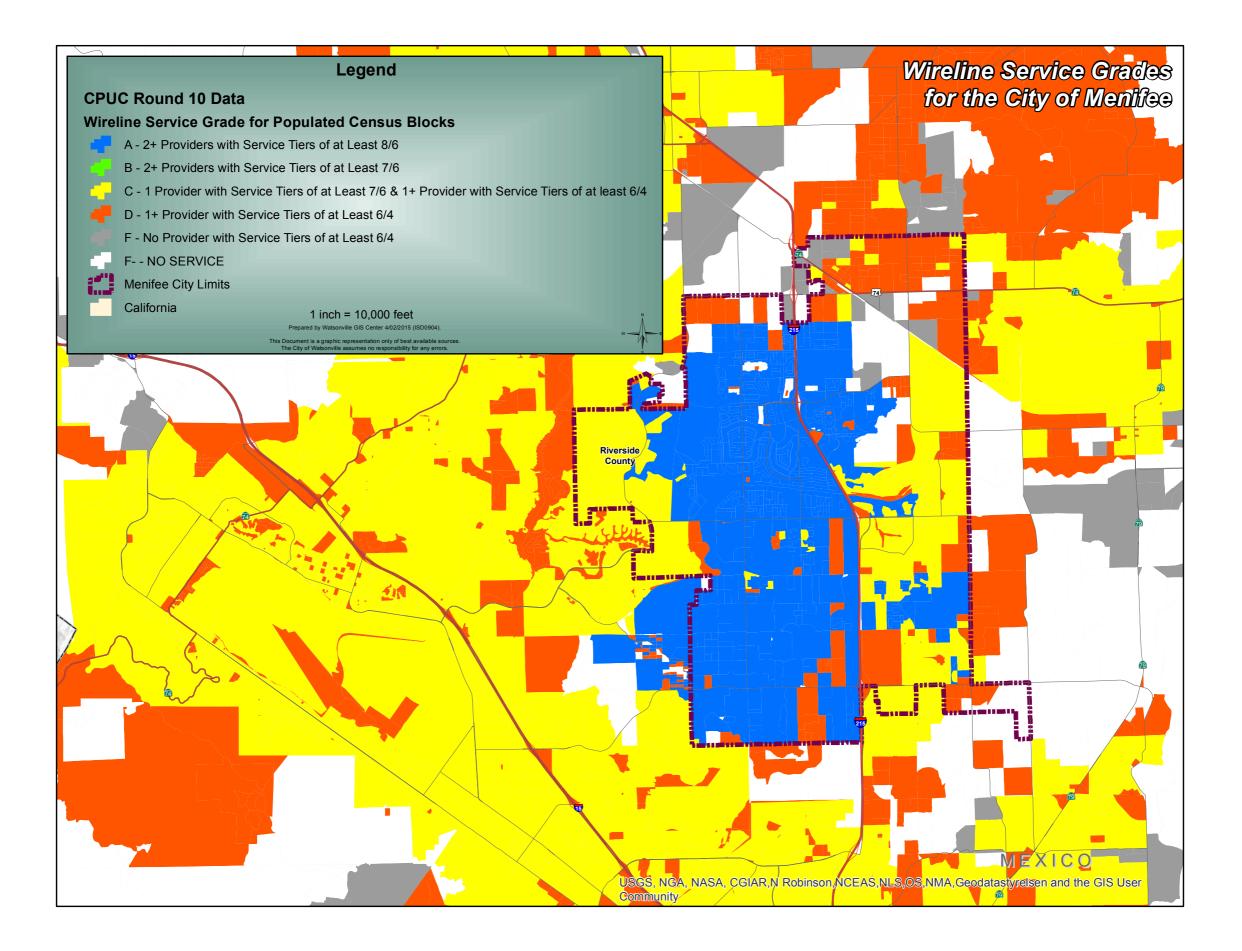
Riverside County

Barely passing

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Menifee	C+	2.5
Hemet	C-	1.8
Temecula	C-	1.8
Wildomar	C-	1.7
Murrieta	C-	1.7
La Quinta	C-	1.7
Banning	D+	1.6
Lake Elsinore	D+	1.6
Canyon Lake	D+	1.6
San Jacinto	D+	1.5

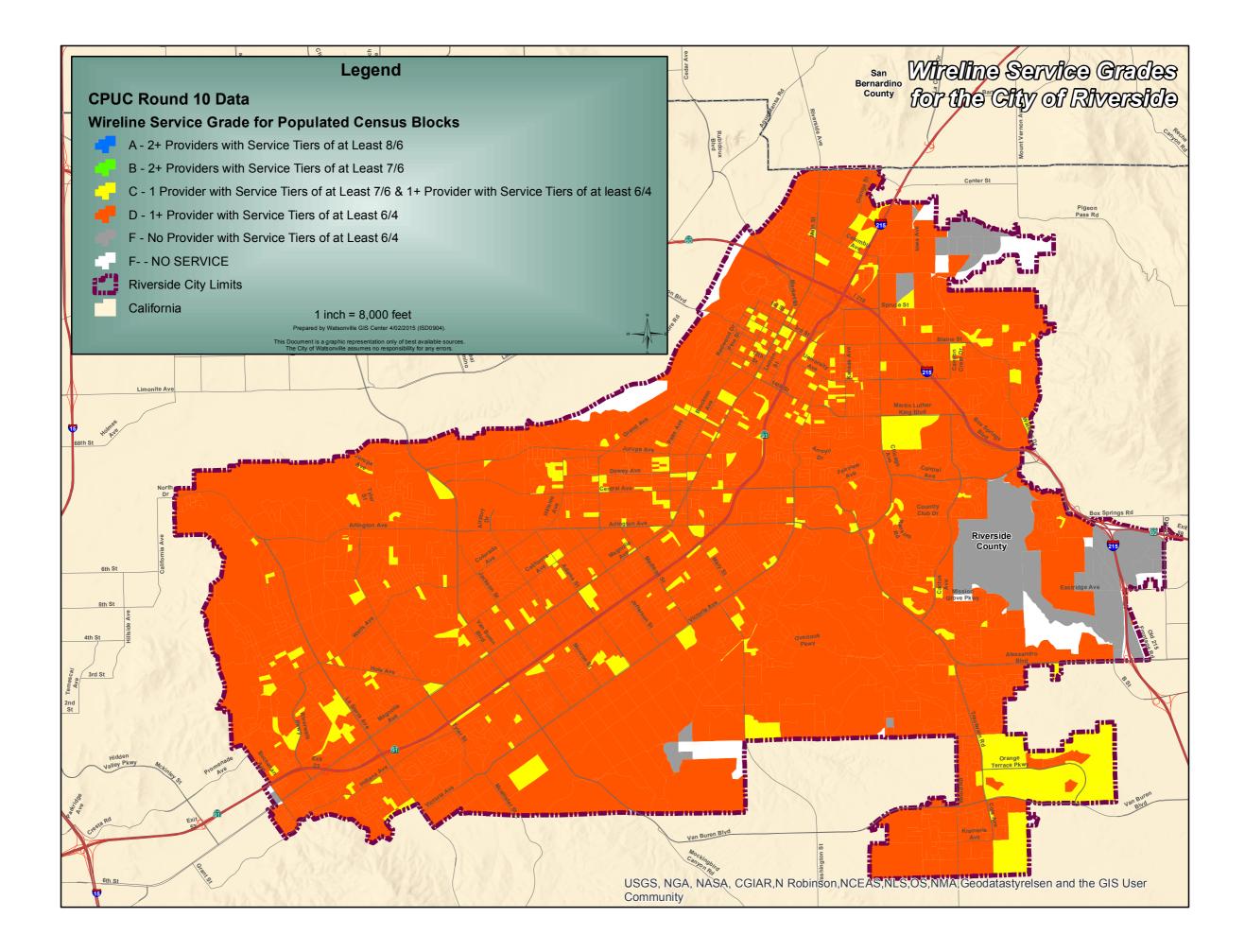
Top ten Riverside County



Riverside	D	1.1
Calimesa	D	1.1
Norco	D	1.1
Corona	D	1.0
Palm Springs	D	1.0
Rancho Mirage	D	1.0
Desert Hot Springs	D-	0.9
Cathedral City	D-	0.9
Coachella	D-	0.9
Blythe	F	0.4

Bottom 10 Riverside County

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- City/County assets
 - Conduit
 - Real estate
- IT budgets
- Management of street cuts
 - Open trench/dig once
 - Shadow conduit
 - GIS logging
- Municipal enterprises
- Public/private partnerships

Policy options

Carrots, not sticks

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Questions?

Maps make the case



Central Coast Broadband Consortium





Primary broadband infrastructure analysis

- Only looked at carriers that actually own last mile, wireline infrastructure
- Consumer broadband infrastructure is a generally reliable indicator of all types of service availability and core infrastructure.
 - For example, most AT&T and Comcast construction to date is based on expected revenue from consumers.
- Evaluation is based on grading according to advertised download and upload speeds, which provides a relative comparison even when ground truth differs.
- Secondary providers are business oriented and do not file reliable service reports.
 - If you call, we'll tell you if we can serve you and how much it will cost.