







Investor Update

Third Quarter 2016 NOVEMBER 1, 2016

Earnings Call Agenda

Strategic and Operational Review



Daniel McCarthy PRESIDENT & CHIEF EXECUTIVE OFFICER

Financial Results



Perley McBride EXECUTIVE VICE PRESIDENT & CHIEF FINANCIAL OFFICER



- Achieved \$1 billion Adjusted EBITDA* objective, despite lower revenue
- Improved subscriber trends in California, Texas, & Florida (CTF)
- Completed on-shoring of call centers positioning us well for 2017, although causing some disruption in Q3
- Revenue enhancement program in Legacy markets successfully identified opportunities to address underpriced situations
- Achieved eleventh quarter of sequential stability in SME revenue
- Upgraded >800k addressable households to 50 Mbps or higher speed capability, with an incremental 300k complete in CTF by Q1 '17



Building a Stronger Competitor WITH CLEAR STRATEGY TO DELIVER VALUE

- Roadmap for incremental cost synergy attainment of \$400 million through mid-year 2019, including \$250 million by mid-2017
- Creating new Consumer and Commercial units
 - Enables enhanced focus on SME (Small, Medium & Enterprise) as well as wholesale customers
 - Leveraging efforts already underway to build distribution in CTF and expand it in Legacy
 - Maintaining proven approach in consumer markets
- Progressing with growth strategy for CTF and Legacy markets
- Committed to shareholder-friendly capital allocation and maintaining resource alignment with revenue trends



Path to Growth

CTF Performance

- Ramp marketing in CTF to return to normal gross addition levels
- Customer experience improvements to reduce churn
- Increase close rates with both internal and external distribution channels

Commercial Business Unit

- Convert Existing Funnel into Sales
- Adapt product
 portfolio based on
 customer
 segmentation
- Focus on increasing customer retention
- Incremental annual revenue opportunity in excess of \$500 million

Investments Enhance CTF

Network

- broadband capabilities in copper areas
- CAF II deployment is expanding available market
- Roll out Vantage product suite of enhanced video and broadband
- Incremental annual revenue opportunity in excess of \$500 million

Organizational Structure

- Specialization by customer type-consumer and commercial
- Standardize network and service delivery across markets

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Improve cost structure leveraging scale achieved with CTF



Key Financial Highlights

(\$ in Millions)	<u>Q3 '16</u>	<u>02 '16</u>
Total Revenues	\$2,524	\$2,608
Customer	\$2,319	\$2,381
Switched Access & Subsidy	\$205	\$227
Net Loss	(\$80)	(\$27)
Adjusted EBITDA*	\$999	\$1,032
Adjusted EBITDA Margin*	39.6%	39.6%
Net Cash provided by Operating Activities	\$321	\$693
СарЕх	\$403	\$350
Adjusted Free Cash Flow*	\$168	\$250





Product & Customer Revenue

Se	equential (Customer	Revenu	e Trends Improved in Legacy	/		
(\$ in Millions)	<u>Q3 '16</u>	<u>02 '16</u>	<u>Q1 '16</u>	(\$ in Millions)	<u>Q3 '16</u>	<u>Q2 '16</u>	<u>Q1 '16</u>
Voice services	\$450	\$457	\$467	Residential	\$570	\$579	\$583
Data & internet services	\$581	\$585	\$587	Business	\$591	\$589	\$606
Video	\$65	\$68	\$67	Total Legacy Customer Revenue	\$1,161	\$1,168	\$1,189
Other	\$65	\$58	\$68				
Total Legacy Customer Revenue	\$1,161	\$1,168	\$1,189				

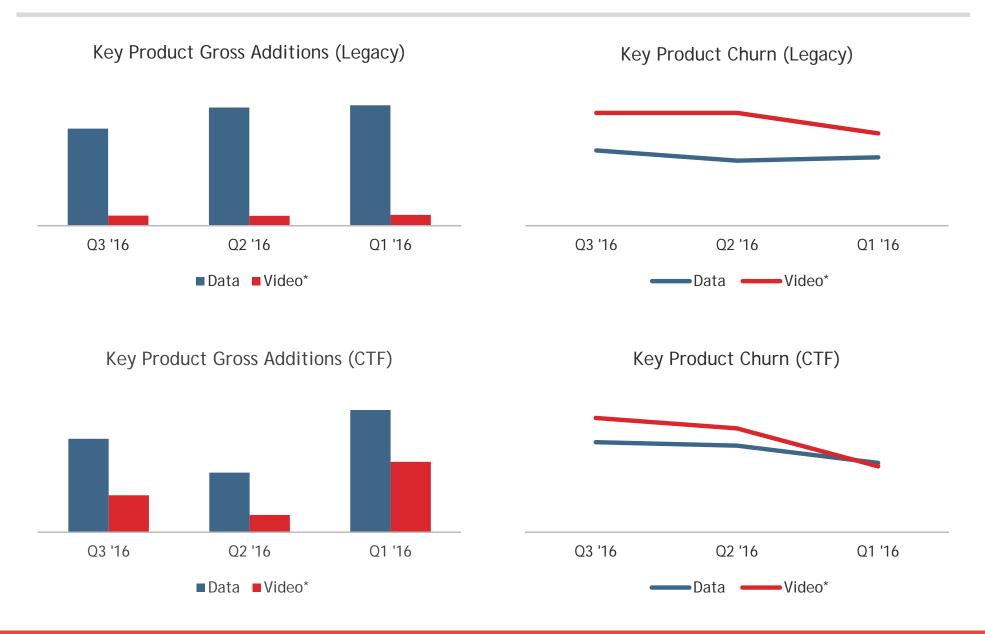
Data & Internet Revenue Stable; Video Down in CTF

(\$ in Millions)	<u>Q3 '16</u>	<u>Q2 '16</u>
Voice services	\$359	\$379
Data & internet services	\$464	\$463
Video	\$327	\$351
Other	\$8	\$20
Total CTF Customer Revenue	\$1,158	\$1,213

(\$ in Millions)	<u>Q3 '16</u>	<u>Q2 '16</u>
Residential	\$702	\$753
Business	\$456	\$460
Total CTF Customer Revenue	\$1,158	\$1,213



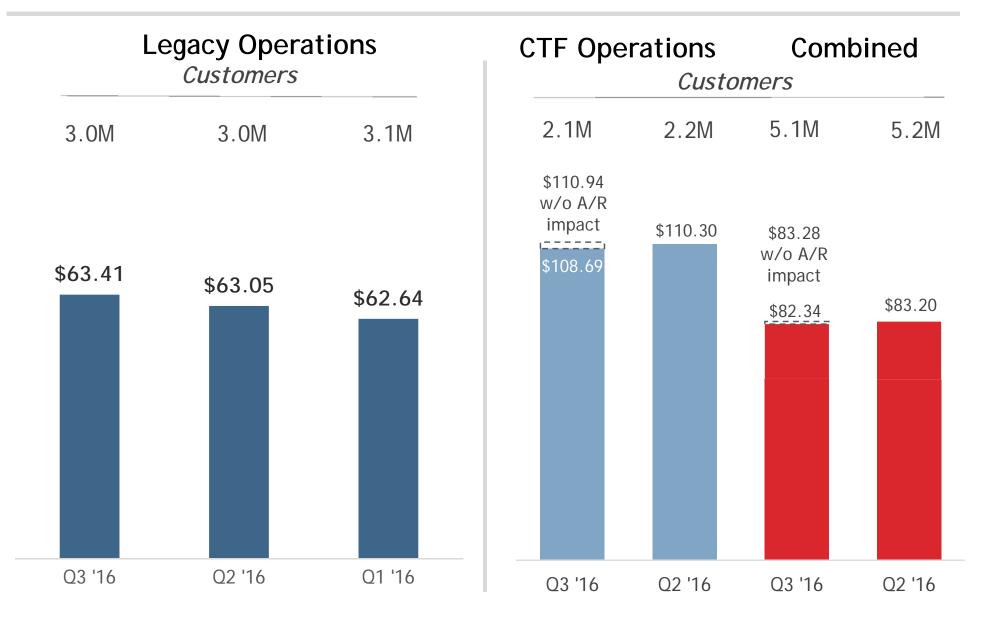
Customer Activity





Improved ARPC Profile

INCREASED RESIDENTIAL AVERAGE REVENUE PER CUSTOMER ("ARPC")





Operating Expenses & Adjusted EBITDA Margin

Improved Expense in Legacy Drove Higher Adjusted EBITDA Margin

-	l	Legacy			CTF		Total						
(\$ in Millions)	<u>Q3 '16</u>	<u>Q2 '16</u> <u></u>	6 Change	<u>Q3 '16</u>	<u>Q2 '16</u> <u></u>	6 Change	<u>Q3 '16</u>	<u>Q2 '16 </u>	<u>% Change</u>				
Total Revenues	\$1,312	\$1,326	(1.1%)	\$1,212	\$1,282	(5.5%)	\$2,524	\$2,608	(3.2%)				
Adjusted Operating Expenses*	\$ 799	\$ 821	(2.7%)	\$ 726	\$ 755	(3.8%)	\$1,525	\$1,576	(3.2%)				
Adjusted EBITDA *	\$ 513	\$ 505	1.6%	\$ 486	\$ 527	(7.8%)	\$ 999	\$1,032	(3.2%)				
Adjusted EBITDA Margin*	39.2%	38.1%		40.0%	41.2%		39.6%	39.6%					
Sequential change in Adjusted EBITDA Margin	110 bps			-120 bps			0 bps						



2016 Capital Program



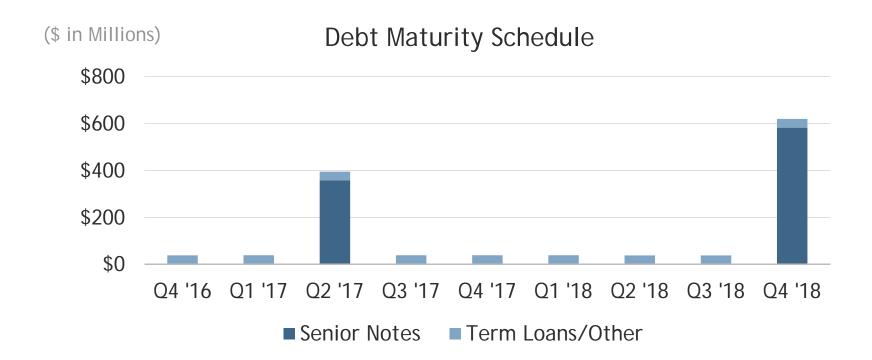
Growth initiatives comprise approximately 50% of 2016 capital spending

- Broadband expansion, speed upgrades, and FTTH expansions
 - 50 Mbps and higher enabled for >800k households in 2016 plus 300k new builds in CTF
 - 170k CAF II households to be enabled by year-end, plus 90k in adjacent areas
- Ethernet expansions
- Expansions of new services to business customers
 - Providing additional capabilities in response to new Commercial unit
- New Video deployments
 - Vantage TV roll-out to 3 markets and 150k households in 2016
- IT capabilities to drive incremental revenue
- Housing growth



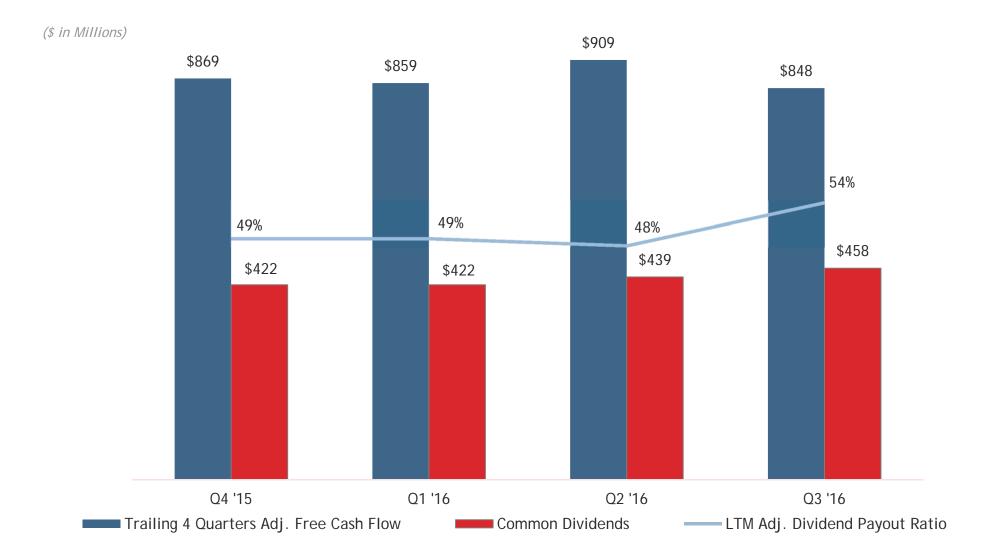
Balance Sheet

Balance Sheet		9/30/16 cash balance of \$331 million Approximately \$509 million in maturities in 2017 and \$733 million in 2018 – Cash from operations and available liquidity support debt retirement Net debt of \$17.6 billion Continued focus on improving free cash flow and delevering
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Adjusted Free Cash Flow / Common Dividend Payout

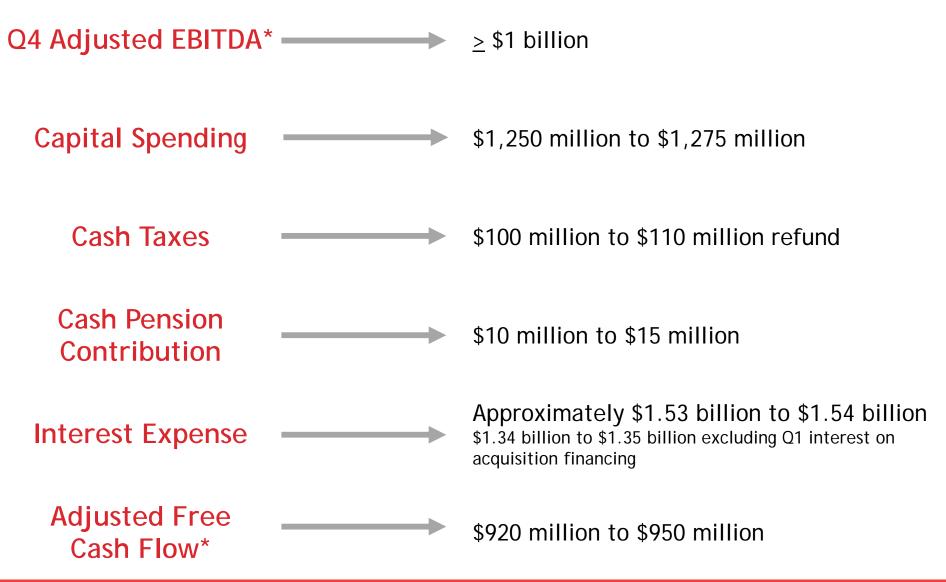


Adjusted Free Cash Flow, Common Dividends (Adj.), and LTM Adj. Dividend Payout Ratio are non-GAAP measures; see
 Appendix for a description of their calculations. We have made adjustments to exclude the impact of financing raised in conjunction with the acquisition of the CTF operations during the periods prior to our ownership (Q3 '15 - Q1 '16).



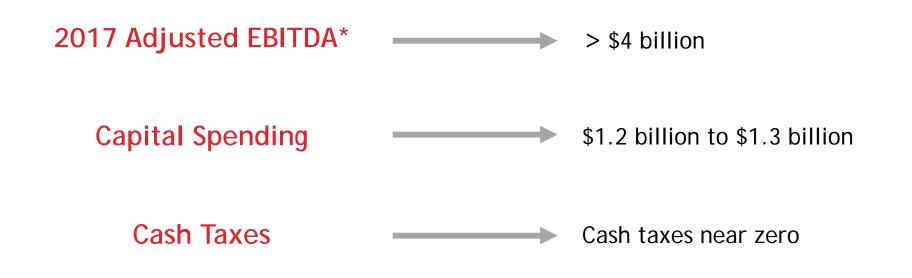
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Refined 2016 Guidance





2017 Outlook





Appendix



Safe Harbor Statement FORWARD-LOOKING LANGUAGE

This document contains "forward-looking statements," related to future, not past, events. Forward-looking statements address our expected future business and financial performance and financial condition, and contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," or "target." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forwardlooking statements include: risks related to the acquisition of properties from Verizon, including our ability to successfully operate the acquired business, our ability to realize anticipated cost savings, our ability to enter into or obtain, or delays in entering into or obtaining, agreements and consents necessary to operate the acquired business as planned, on terms acceptable to us, and increased expenses incurred due to activities related to the transaction; our ability to meet our debt and debt service obligations; competition from cable, wireless and wireline carriers and satellite companies and the risk that we will not respond on a timely or profitable basis; our ability to successfully adjust to changes in the communications industry, including the effects of technological changes and competition on our capital expenditures, products and service offerings; our ability to implement successfully our recently announced organizational structure changes; reductions in revenue from our voice customers that we cannot offset with increases in revenue from broadband and video subscribers and sales of other products and services; our ability to maintain relationships with customers, employees or suppliers; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks; continued reductions in switched access revenues as a result of regulation, competition or technology substitutions; the effects of changes in the availability of federal and state universal service funding or other subsidies to us and our competitors; our ability to effectively manage service quality in our territories and meet mandated service quality metrics; our ability to successfully introduce new product offerings; the effects of changes in accounting policies or practices, including potential future impairment charges with respect to our intangible assets; our ability to effectively manage our operations, operating expenses, capital expenditures, debt service requirements and cash paid for income taxes and liquidity, which may affect payment of dividends on our common and preferred shares; the effects of changes in both general and local economic conditions on the markets that we serve; the effects of increased medical expenses and pension and postemployment expenses; the effects of changes in income tax rates, tax laws,

regulations or rulings, or federal or state tax assessments; our ability to successfully renegotiate union contracts; changes in pension plan assumptions, interest rates, regulatory rules and/or the value of our pension plan assets, which could require us to make increased contributions to the pension plan in 2016 and beyond; adverse changes in the credit markets or in the ratings given to our debt securities by nationally accredited ratings organizations, which could limit or restrict the ability, or increase the cost, of financing to us; the effects of state regulatory cash management practices that could limit our ability to transfer cash among our subsidiaries or dividend funds up to the parent company; the effects of severe weather events or other natural or man-made disasters, which may increase our operating expenses or adversely impact customer revenue; the impact of potential information technology breaches data security breaches or other disruptions; and the other factors that are described in our filings with the U.S. Securities and Exchange Commission, including our reports on Forms 10-K and 10-Q. These risks and uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update or revise these forwardlooking statements.



Non-GAAP Financial Measures

Frontier uses certain non-GAAP financial measures in evaluating its performance, including EBITDA, EBITDA margin, adjusted EBITDA, adjusted EBITDA margin, free cash flow, adjusted free cash flow, adjusted operating expenses, adjusted net income, adjusted earnings per share and dividend payout ratio, each of which is described below. Management uses these non-GAAP financial measures internally to (i) assist in analyzing Frontier's underlying financial performance from period to period. (ii) evaluate our regional financial performance, (iii) analyze and evaluate strategic and operational decisions, (iv) establish criteria for compensation decisions, and (v) assist in the understanding of Frontier's ability to generate cash flow and, as a result, to plan for future capital and operational decisions. We believe that the presentation of these non-GAAP financial measures provides useful information to investors regarding our financial condition and results of operations because these measures, when used in conjunction with related GAAP financial measures (i) together provide a more comprehensive view of our core operations and ability to generate cash flow. (ii) provide investors with the financial analytical framework upon which management bases financial, operational, compensation and planning decisions and (iii) present measurements that investors and rating agencies have indicated to management are useful to them in assessing Frontier and its results of operations.

A reconciliation of these measures to the most comparable financial measures calculated and presented in accordance with GAAP is included in the accompanying tables. These non-GAAP financial measures are not measures of financial performance or liquidity under GAAP, nor are they alternatives to GAAP measures and they may not be comparable to similarly titled measures of other companies.

EBITDA is defined as net income (loss) less income tax expense (benefit), investment and other income, interest expense and depreciation and amortization. EBITDA margin is calculated by dividing EBITDA by total revenues.

Adjusted EBITDA is defined as EBITDA, as described above, adjusted to exclude acquisition and integration costs, severance costs and non-cash pension/OPEB costs. Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by total revenues.

Management uses EBITDA, EBITDA margin, adjusted EBITDA and adjusted EBITDA margin to assist it in comparing performance from period to period and as measures of operational performance. We believe that these non-GAAP measures provide useful information for investors in evaluating our operational performance from period to period because they exclude depreciation and amortization expenses related to investments made in prior periods and are determined without regard to capital structure or investment activities. By excluding capital expenditures, debt repayments and dividends, these non-GAAP financial measures have certain shortcomings. Management compensates for these shortcomings by utilizing these non-GAAP financial measures in conjunction with the comparable GAAP financial measures.

Adjusted net income (loss) attributable to Frontier common shareholders is defined as net income (loss) attributable to Frontier common shareholders and excludes acquisition and integration costs, severance costs, certain income tax items and the income tax effect of these items. Adjustments have also been made to exclude the financing costs and related income tax effects associated with the Verizon Transaction, including interest expense and preferred dividends prior to our ownership of the CTF Operations. Adjusting for these items allows investors to better understand and analyze our financial performance over the periods presented.

Adjusted earnings per share is calculated by dividing adjusted net income (loss) attributable to Frontier common shareholders by the weighted average shares outstanding – basic.

Free Cash Flow, as used by management in the operation of its business, is defined as net cash provided from operating activities less capital expenditures for business operations and preferred dividends. In determining free cash flow, further adjustments are made to add back acquisition and integration costs, and interest expense on commitment fees, which provides a better comparison of our core operations from period to period. Changes in working capital accounts are excluded from this calculation due to seasonality and specific timing of cash receipts and disbursements between various reporting periods.

Adjusted Free Cash Flow is defined as free cash flow, as described above and adding back interest expense on

incremental debt and dividends paid, prior to our ownership of the CTF operations, on debt incurred and preferred stock issued to finance the Verizon Acquisition.

Management uses free cash flow and adjusted free cash flow to assist it in comparing performance and liquidity from period to period and to obtain a more comprehensive view of our core operations and ability to generate cash flow. We believe that these non-GAAP measures are useful to investors in evaluating cash available to service debt and pay dividends. In addition, we believe that adjusted free cash flow provides a useful comparison from period to period because it excludes the impact of financing raised in connection with the Verizon Acquisition during periods prior to our ownership of the CTF Operations. These non-GAAP financial measures have certain shortcomings; they do not represent the residual cash flow available for discretionary expenditures, since items such as debt repayments, changes in working capital and common stock dividends are not deducted in determining such measures. Management compensates for these shortcomings by utilizing these non-GAAP financial measures in conjunction with the comparable GAAP financial measures.

Dividend Payout Ratio is calculated by dividing the dividends paid on common stock by free cash flow. Management uses the dividend payout ratio as a metric to indicate how much money Frontier is returning to our shareholders. We have made adjustments to exclude the impact of financing raised in connection with the Verizon Acquisition during periods prior to our ownership of the CTF Operations, which we believe provides a useful comparison from period to period.

Adjusted Operating Expenses is defined as operating expenses adjusted to exclude depreciation and amortization, acquisition and integration costs, severance costs and non-cash pension/OPEB costs. Investors have indicated that this non-GAAP measure is useful in evaluating Frontier's performance.

The information in this presentation should be read in conjunction with the financial statements and footnotes contained in our documents filed with the U.S. Securities and Exchange Commission.



Non-GAAP Financial Measures

		nree onths	Trailing 12 Months													
(\$ in Millions)	Q	3 '16	Q	3 '15	(Q4 '15	Q	1 '16	(Q2 '16	Q3 '16					
<u>Free Cash Flow</u>																
Net cash provided by (used by) operating activities	\$	321	\$	1,289	\$	1,301	\$	992	\$	1,316	\$	1,292				
Add back (subtract):																
Capital expenditures - Business operations		(403)		(684)		(710)		(747)		(920)		(1,146)				
Acquisition and integration costs		122		219		236		317		409		474				
Deferred income taxes		(8)		117		167		252		452		166				
Income tax benefit		(46)		(107)		(165)		(252)		(263)		(286)				
Dividends on preferred stock		(54)		(67)		(120)		(174)		(227)		(214)				
Non-cash (gains)/losses, net		(38)		(221)		(227)		(214)		(168)		(135)				
Changes in current assets and liabilities		230		51		(115)		(66)		(393)		76				
Pension/OPEB costs		24		-		10		24		45		71				
Cash paid (refunded) for income taxes		3		(62)		(28)		21		24		35				
Severance Costs		11										11				
Stock based compensation		6		24		27		28		29		28				
Interest expense - commitment fees		-		183		184		137		64		13				
Dividends on preferred stock				67		120		174		174		107				
Incremental interest on new debt	_			11	_	189		367		367	_	356				
Adjusted free cash flow	\$	168	\$	820	\$	869	\$	859	\$	909	\$	848				
Dividends paid on common stock	\$	124	\$	434	\$	456	\$	474	\$	491	\$	493				
Less: dividends on June 2015 common stock issuance		124	Φ		φ		Φ		Φ		Φ					
		124	\$	(17) 417	\$	(34) 422	¢	(52) 422	\$	(52) 439	¢	(35) 458				
Dividends paid on common stock, as adjusted	\$	124	ð	41/	Þ	422	\$	422	Þ	439	\$	438				
Dividend payout ratio*		74.0%		50.9%		48.6%		49.2%		48.4%		54.0%				



Non-GAAP Financial Measures

								For the qua	arter en	ded						
			Septem	ber 30, 2016	j.				June	30, 2016						
		Consolidated		CTF		ontier	Con	solidated		CTF	Fı	rontier	Ma	arch 31,	Sept	ember 30,
(<u>\$ in millions</u>)	Α	mount	Op	Operations		Legacy		Amount		Operations		Legacy		2016		2015
<u>EBITDA</u>																
Net Loss	\$	(80)	\$	NA	\$	NA	\$	(27)	\$	NA	\$	NA	\$	(186)	\$	(14)
Add back (subtract):																
Income tax benefit		(46)		NA		NA		(48)		NA		NA		(118)		(24)
Interest expense		386		NA		NA		386		NA		NA		373		246
Investment and other income, net		4		NA		NA		-		NA		NA		(11)		(1)
Operating income		264		190		74		311		264		47		58		207
Depreciation and amortization		578		277		301		575		262		313		316		325
EBITDA		842		467		375		886		526		360		374		532
Add back:																
Acquisition and integration costs		122		-		122		127		_		127		138		58
Pension/OPEB costs		24		11		13		19		1		18		16		(3)
Severance costs		11		8		3		-		_				-		1
Adjusted EBITDA	\$	999	\$	486	\$	513	\$	1,032	\$	527	\$	505	\$	528	\$	588
EBITDA margin		33.4%		38.4%		28.7%		34.0%		41.1%		27.1%		27.6%		37.5%
Adjusted EBITDA margin		33.4% 39.6%		38.4% 40.0%		28.7% 39.2%		34.0% 39.6%		41.1%		27.1% 38.1%		27.0% 38.9%		37.3% 41.4%
Aujusted EBITDA margin		59.0%		40.0%		39.2%		39.0%		41.2%		36.1%		38.9%		41.4%
Adjusted Operating Expenses																
	¢	2.260	¢	1 0 2 2	đ	1 0 2 9	¢	2 207	¢	1 0 1 0	¢	1 250	¢	1 205	¢	1 015
Total operating expenses	\$	2,260	\$	1,022	\$	1,238	\$	2,297	\$	1,018	\$	1,279	\$	1,297	\$	1,217
Subtract:																
Depreciation and amortization		578		277		301		575		262		313		316		325
Acquisition and integration costs		122		-		122		127		-		127		138		58
Pension/OPEB costs		24		11		13		19		1		18		16		(3)
Severance costs		11		8		3								-		1
Adjusted operating expenses	\$	1,525	\$	726	\$	799	\$	1,576	\$	755	\$	821	\$	827	\$	836



Pro Forma Financials for CTF

	three	or the e months nded urch 31,	e	or the year ended ember 31,	Dece	ember 31,	-	r the three n ember 30,		s ended ine 30,	Ма	rch 31,	e	or the year ended ember 31,
(\$ in millions)		2016		2015		2015		2015		015 ⁽¹⁾	2015 ⁽¹⁾		2014 ^{(1) (3)}	
VSTO Revenue	\$	1,394	\$	5,740	\$	1,430	\$	1,411	\$	1,451	\$	1,448	\$	5,791
Pro Forma Adjustments:														
Contracts not transferred		(3)		(16)		(5)		(2)		(5)		(4)		(19)
Bad debt expense		(13)		(55)		(7)		(13)		(16)		(19)		(68)
Contracts retained by Verizon		(19)	_	(88)		(20)		(23)		(19)		(26)	_	(88)
VSTO Pro Forma Revenues	\$	1,359	\$	5,581	\$	1,398	\$	1,373	\$	1,411	\$	1,399	\$	5,616
VSTO Costs/Expenses:	\$	1,054	\$	3,977	\$	797	\$	1,099	\$	1,035	\$	1,046	\$	4,775
Pro Forma Adjustments:														
Contracts not transferred		1		2		2		1		-		(1)		(4)
Bad debt expense		(13)		(55)		(7)		(13)		(16)		(19)		(68)
Pension/OPEB costs ⁽²⁾		(19)		132		234		(75)		(16)		(11)		(635)
Contracts retained by Verizon		(18)	_	(86)		(18)		(23)		(19)		(26)	_	(86)
VSTO Pro Forma Costs/Expenses	\$	1,005	\$	3,970	\$	1,008	\$	989	\$	984	\$	989	\$	3,982
VSTO EBITDA	\$	354	\$	1,611	\$	390	\$	384	\$	427	\$	410	\$	1,634
Add: Pension/OPEB		6		28		5		16		1		6		30
VSTO Adjusted EBITDA	\$	360	\$	1,639	\$	395	\$	400	\$	428	\$	416	\$	1,664
Frontier Revenue	\$	1,355	\$	5,576	\$	1,413	\$	1,424	\$	1,368	\$	1,371	\$	5,775
Frontier Costs/Expenses (excluding depreciation and amortization)		981		3,511		912		892		840		867		3,598
Frontier EBITDA		374		2,065		501		532		528		504		2,177
Add: Acquisition and integration costs		138		236		86		58		35		57		142
Add: pension/OPEB costs		16		10		13		(3)		(2)		2		(7)
Frontier Adjusted EBITDA	\$	528	\$	2,311	\$	600	\$	587	\$	561	\$	563	\$	2,312
Combined Pro Forma EBITDA	\$	728	\$	3,676	\$	891	\$	916	\$	955	\$	914	\$	3,811
Add: Acquisition and integration costs		138		236		86		58		35		57		142
Add: pension/OPEB costs		22		38		18		13		(1)		8		23
Combined Pro Forma Adjusted EBITDA	\$	888	\$	3,950	\$	995	\$	987	\$	989	\$	979	\$	3,976

For the three months ended 6/30/15 and 3/31/15, and the year ended 12/31/14, an adjustment to expenses for \$8 million, \$5 million and \$28 million, respectively, was excluded as it was subsequently reversed by Verizon in the VSTO (Verizon's Separate Telephone Operations) financial statements
 Pension/OPEB adjustment for Mark to Market and inactive employees



(3) Includes the pro forma results of the Connecticut Operations for the period of January 1, 2014 through October 24, 2014

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Non-GAAP Financial Measures - Trending Schedule

							For the three	e months er	nded						
(Amounts in thousands, except ARPC)	September 30 2016 ⁽¹⁾	 June 30, 2016 ⁽¹⁾	March 31, 2016	Dee	December 31, 2015		eptember 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014 ⁽²⁾		September 30, 2014		June 30, 2014	March 31 2014
LEGACY: Residential Customers Residential Customer Net Additions			3,088 (36)		3,124 (23)		3,147 (28)	3,175 (18)	3,193 (12)		3,205 465		2,740 (22)	2,762 (32)	2,794 (9
Residential Customer ARPC Residential Customer Monthly Churn			\$ 62.64 1.83%	\$	63.14 1.76%	\$	63.83 1.97%	\$ 64.43 1.78%	\$ 64.13 1.78%	\$	65.67 1.62%	\$	60.34 1.86%	\$ 59.64 1.80%	\$ 59.07 1.63%
Broadband Broadband net additions			2,487 25		2,462 28		2,434 28	2,406 29	2,377 17		2,360 407		1,953 21	1,932 28	1,904 37
Total Video Video net additions			543 (11)		554 (6)		560 (9)	569 (5)	574 (8)		582 186		396 2	394 4	390 5
VSTO: Total Voice Connections Voice Connection net additions			3,256 (95)		3,351 (65)		3,416 (76)	3,492 (86)	3,578 (76)		3,654 (60)		3,714 (64)	3,778 (77)	3,855 (82
Total Broadband Connections Total Broadband net additions FiOS Internet Subscribers Total FIOS Broadband net additions High Speed Internet Subscribers Total High Speed Internet net Additions			2,121 (22) 1,624 8 497 (30)		2,143 (6) 1,616 18 527 (24)		2,149 (12) 1,598 17 551 (29)	2,161 (17) 1,581 10 580 (27)	2,178 (2) 1,571 23 607 (25)		2,180 3 1,548 23 632 (20)		2,177 9 1,525 33 652 (24)	2,168 2 1,492 27 676 (25)	2,166 (5 1,465 17 701 (22
FiOS Video Total Fios Video net additions			1,185 (7)		1,192 (5)		1,197 (4)	1,201 (2)	1,203 7		1,196 15		1,181 14	1,167 12	1,155 5
CONSOLIDATED: Residential Customers Residential Customer Net Additions	5,073 (155	5,228													
Residential Customer ARPC Residential Customer Monthly Churn	\$ 82.34 2.08%	\$ 83.20 1.91%													
Total Broadband Broadband net additions	4,404 (99	4,503													
Total Video Video net additions	1,526 (92	1,618													

(1) 2,321,000 residential customers, 2,093,000 broadband subscribers and 1,187,000 video subscribers were acquired at the time of the April 2016 acquisition of CTF operations



(2) Within the Legacy section 468,200 residential customers, 384,800 broadband subscribers and 191,600 video subscribers were acquired at the time of the October 2014 CT Acquisition

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