



Federal Communications Commission  
Washington, D.C. 20554

November 14, 2014

*Via Electronic Mail*

**Robert W. Quinn, Jr.**  
**AT&T Services, Inc.**  
**Senior Vice President – Federal Regulatory & Chief Privacy Officer**  
**1120 20<sup>th</sup> Street, NW**  
**Suite 1000**  
**Washington, DC 20036**

**Re: Application of AT&T, Inc. (“AT&T” or the “Company”) and DIRECTV for Consent to Assign Licenses or Transfer Control of Licensees, MB Docket No. 14-90**

Dear Mr. Quinn:

On November 12, 2013, AT&T Chairman, President & Chief Executive Officer Randall L. Stephenson stated that the Company would limit its fiber deployment to the “2 million additional homes” that are “commitments to the DirecTV announcement” and that any other fiber deployment would depend on the outcome of the Commission’s Open Internet Proceeding.

Pursuant to the September 9, 2014 request for information and data in the above-captioned docket and section 308(b) of the Act,<sup>1</sup> we request that the Company provide, using the Definitions and Instructions contained in that request:

- (a) Data regarding the Company’s current plans for fiber deployment, specifically: (1) the current number of households to which fiber is deployed and the breakdown by technology (i.e., FTTP or FTTN) and geographic area of deployment; (2) the total number of households to which the Company planned to deploy fiber prior to the Company’s decision to limit deployment to the 2 million households and the breakdown by technology and geographic area of deployment; and (3) the total number of households to which the Company currently plans to deploy fiber, including the 2 million households, and the breakdown by technology and geographic area of deployment;
- (b) A description of (1) whether the AT&T FTTP Investment Model demonstrates that fiber deployment is now unprofitable; and (2) whether the fiber to the 2 million homes following acquisition of DirecTV would be unprofitable; and
- (c) All documents relating to the Company’s decision to limit AT&T’s deployment of fiber to 2 million homes following the acquisition of DirecTV.

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<sup>1</sup> Letter to Robert W. Quinn, Jr., Senior Vice President, AT&T Services, Inc., from William T. Lake, Chief, Media Bureau, Federal Communications Commission (September 9, 2014) and 47 U.S.C. § 308(b).

Please file your responses by November 21, 2014. If you have any questions about this matter, please contact me at (202) 418-2663.

Sincerely,

Jamillia Ferris