# Transforming the East Bay with a 21<sup>st</sup> Century Broadband Infrastructure





## About the Consortium

Regional Initiative of Alameda, Contra Costa and Solano County leaders

Focused on improving broadband deployment, access and adoption in the East Bay

- East Bay Broadband Infrastructure Initiative
- East Bay Connects Campaign





## 41 Partners from Every Sector

#### **Steering Committee**







#### **Funders**











#### What We've Done Already

- Broadband Technical Committee
- Three roundtable sessions
- One Region-wide summit
- Strategic plan for East Bay broadband infrastructure
- Maps and analysis of East Bay's current broadband infrastructure



#### What do we mean by broadband?

High Speed Internet you can accessanytime & anywhere



#### **Broadband Defined**

*Broadband* is high-speed internet access that allows users to send emails, surf the web, download images and music, watch videos, join web conferences, and more.

Access is gained through:

- Digital Subscriber Line (DSL)
- Cable Modem
- Fiber
- Wireless
- Satellite
- Broadband over Power lines (BPL)



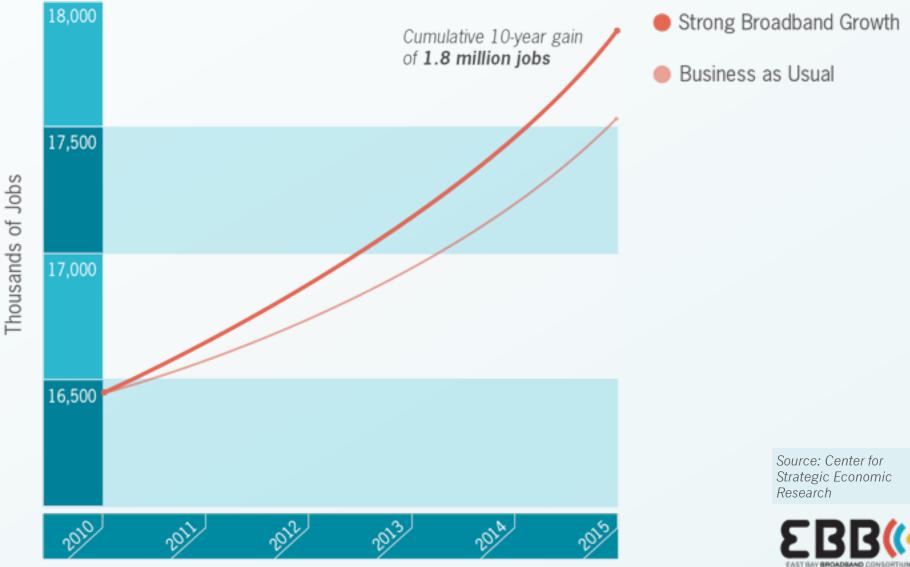
## Why Does Strong Broadband Matter?

- Increases economic competitiveness
- Improves public health and safety
- Attracts new businesses
- Creates new jobs
- Improves education
- Builds sustainable communities

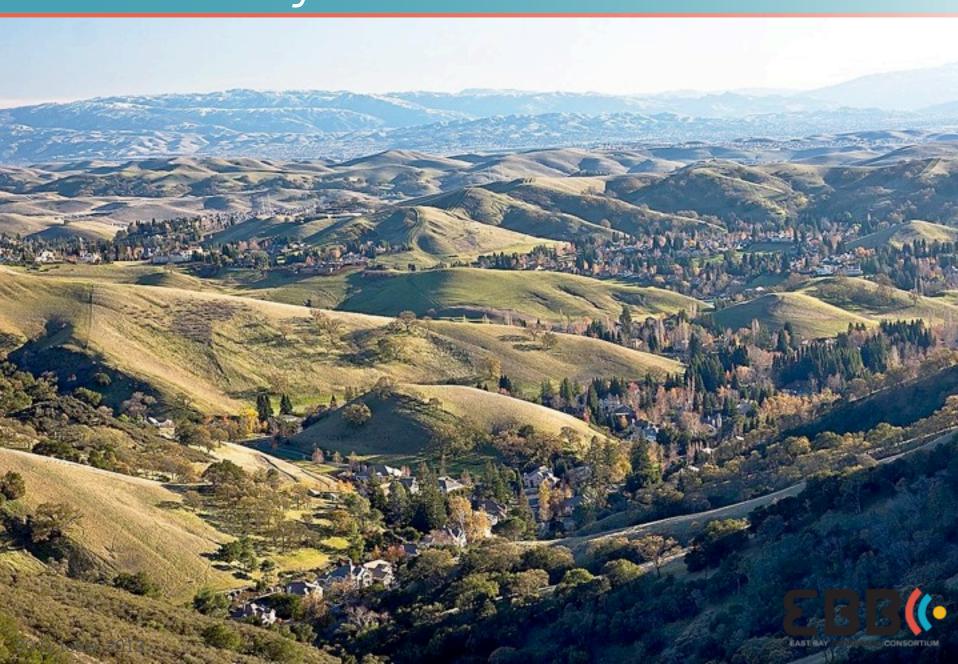


#### Example: Broadband & Jobs

#### California Employment Forecasts



## The East Bay



## Preparing the East Bay for the 21<sup>st</sup> Century

#### **Broadband is Barely Adequate**

Region meets statewide averages for residential broadband availability and core network infrastructure. However:

- Gaps exist in urban coverage and adoption rates
- There is room for improvement in mobile coverage, even in urban regions
- Parts of the East Bay are lagging behind on broadband
- Future demand requires that we improve our current infrastructure



## Preparing the East Bay for the 21<sup>st</sup> Century

#### How to Improve

Competition improves broadband availability.

- Areas that have (or have had) three or more wireline competitors have the best service.
- Overall, commercial/industrial service is very competitive



## Preparing the East Bay for the 21<sup>st</sup> Century

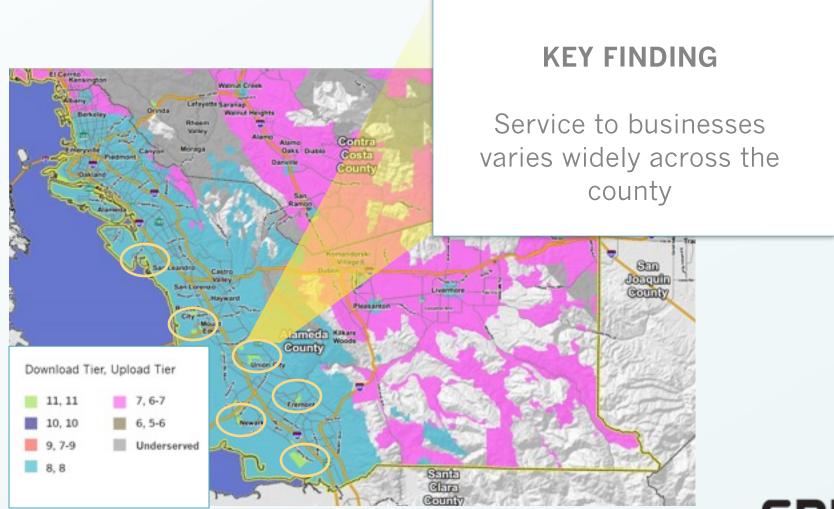


#### Leadership

Cities with high grades prove that excellent broadband is possible, and necessary, for all.

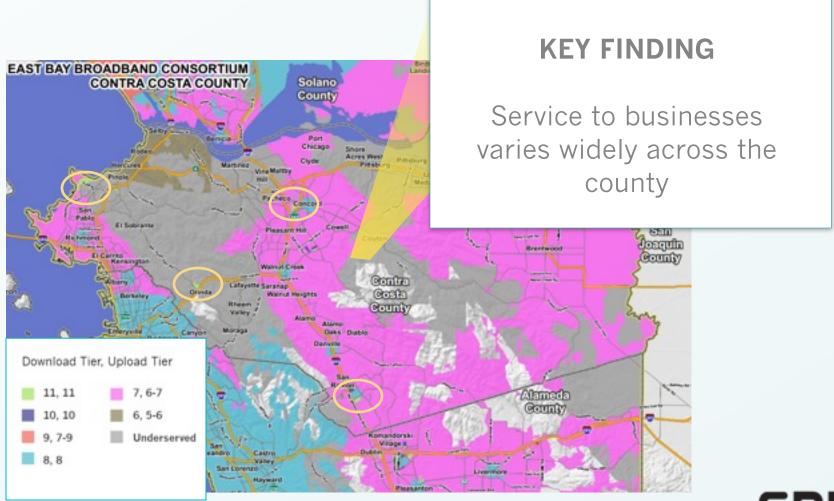


#### Alameda County: Map of Business Broadband Service



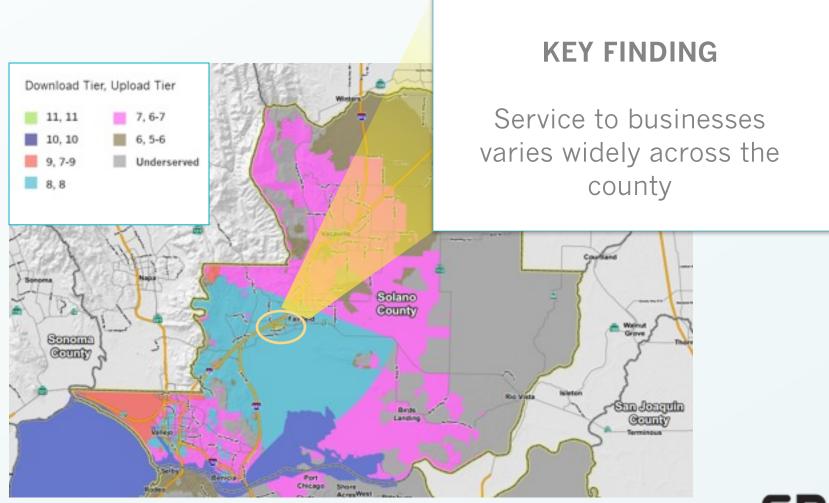


## Contra Costa County: Map of Business Broadband Service





#### Solano County: Map of Business Broadband Service





## The Impact of Poor Broadband on Businesses

- Reduced marketing capabilities
- Weakened social media presence
- Lack of access to strong analytics
- Poor customer experience
- Reduced employee efficiency



Residential Broadband Grading Criteria

Two competing providers, both advertising **maximum download speeds at least 25 Mbps** and maximum **upload speeds of 6 Mpbs**, or 3 or more competing providers offering that standard of service in combination.

Competing providers, both advertising maximum download speeds of at least 10 Mbps and maximum upload speeds of 6 Mbps.

Competing providers, one advertising max down/up speeds of at least **10/6 Mbps** and the remainder meeting CPUC's minimum 6 down/1.5 up standard.

At least one provider advertising speeds that **meet the CPUC's minimum standards** of 6 Mbps down and 1.5 Mbps up.

At least one provider offers service, but **no service is available that meets the CPUC's minimum standard** of 6 Mbps down and 1.5 Mbps up (underserved). Or no service at all (unserved).



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## How Does a Community Get an "A"?

## Features of a community with an "A" grade:

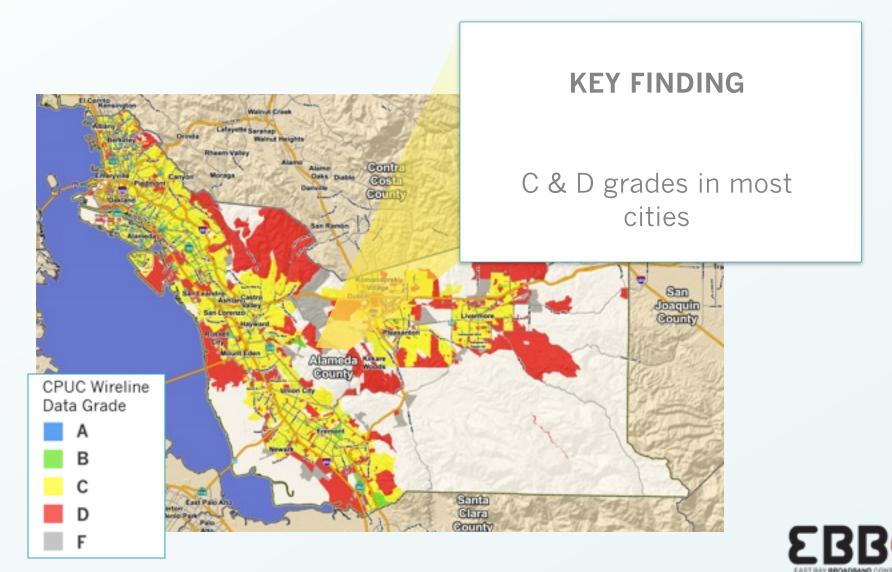
- Two or more providers
- Strong internet speed
- Large capacity

#### Top 5 Cities:

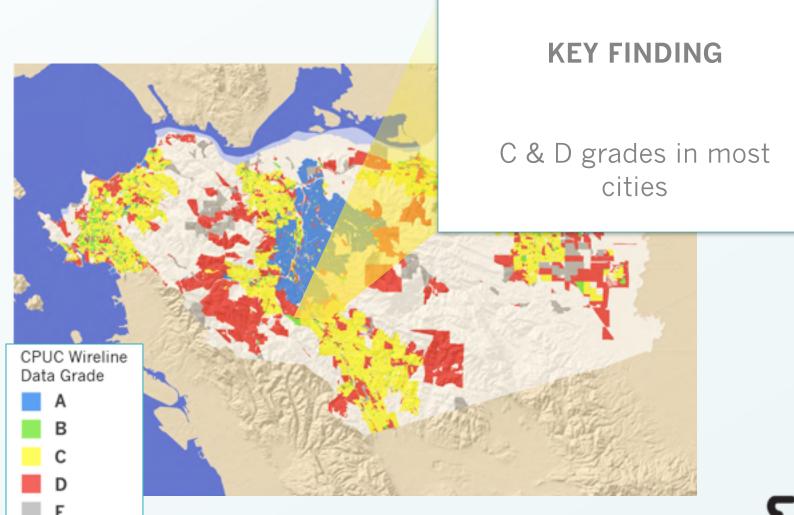
- Alameda
- Berkeley
- Concord
- Pleasant Hill
- Walnut Creek



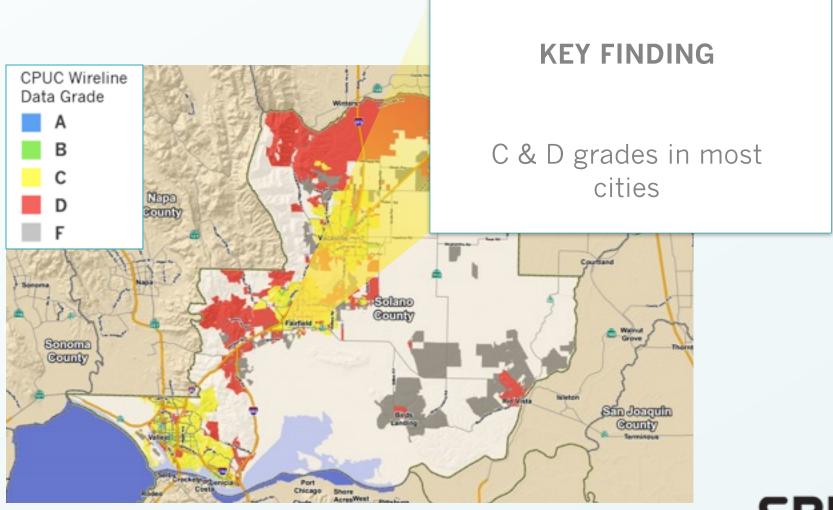
#### Alameda County: Grades for Residential Broadband



#### Contra Costa County: Grades for Residential Broadband









## Overall, the East Bay Has a Passing Grade

#### **Residential**

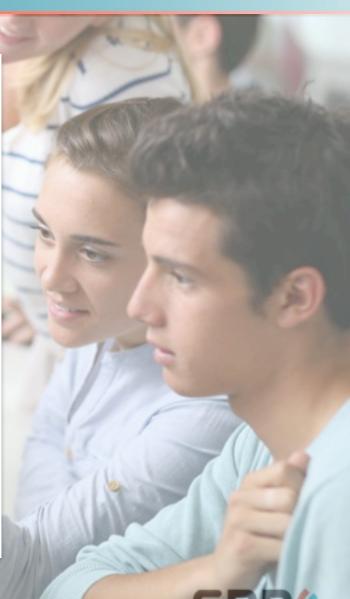
Alameda County	С
Contra Costa County	C+
Solano County	<b>C</b> –
East Bay Region	С

Is a passing grade good enough? What are some consequences of less than stellar broadband?



#### Consequences of Poor Broadband to Our Community

- Reduced global competitiveness
- Reduced Productivity for our workers
- Cities and municipalities unable to provide the best services to residents
- Families unable to use their broadband services in the ways they desire
- Poor communications during disasters or emergencies
- Reduced innovation



## Our Broadband Vision for the East Bay

- Go from 5 megabytes/second to 100 megabytes/second
- Grow availability and access to 4G broadband
- Stay ahead of broadband demand with a high-quality, cost-effective broadband infrastructure
- Build an informed and engaged East Bay community
- Open lines of communication between broadband providers and communities they serve





## Our Community Vision for the East Bay

#### A Strong Broadband Infrastructure to Help:

- Increase access to quality healthcare, education, social services, public safety and emergency services
- Improve the way our companies do business by providing them with the tools they need to grow, hire and compete
- Improve quality of life in the region



#### **Broadband Solutions**

- More broadband providers
- Using the infrastructure already available to us
- Collaboration and action across communities and the region
- Open, informed dialogue on broadband solutions



#### Concord



Competition

#### Broadband Providers Lit San Leandro



Investment



Partnership



## The Impact of Strong Broadband

**Bishop Ranch** 

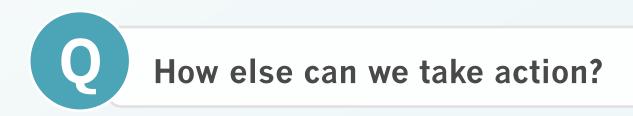
See the video at...

http://www.youtube.com/watch?v=KVLq6MLIAEs



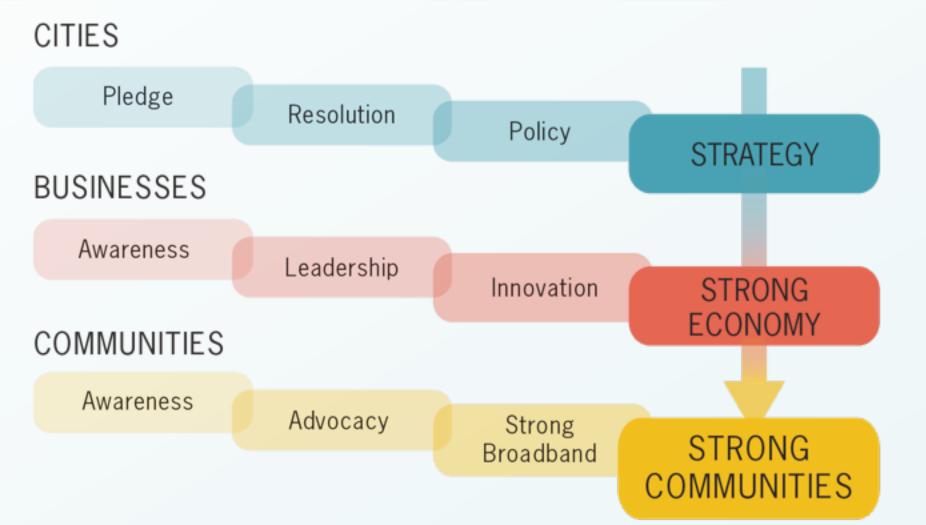
#### What Can We Do Starting Today?

- Share this information in our community
- Open a community dialogue with the Consortium's support
- Champion a <u>PLEDGE</u> in support of broadband
- Be part of the East Bay Broadband Consortium
- Support expanded state & federal funding for broadband infrastructure





## What's Next for the Consortium?





## How Can EBBC Help?

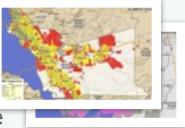
#### **Decision-makers**

- Maps of East Bay broadband capacity
- Maps with grades of East Bay's broadband infrastructure
- Draft broadband pledges, resolutions, policies and strategies
- Fact sheets

#### **Advocates**

- Information on other successful broadband campaigns, models and resources
- Downloadable presentations
- Information about the East Bay Connects Campaign







#### How Can We Stay Connected?

#### www.ebbroadband.org

Visit us on **Facebook** Follow us on **Twitter** Sign up to our **newsletter** Attend our **January Summit** 



# **Questions?**





#### Let's Invest in Our Future Today



#### www.ebbroadband.org