

CETF Priorities & Map Analysis

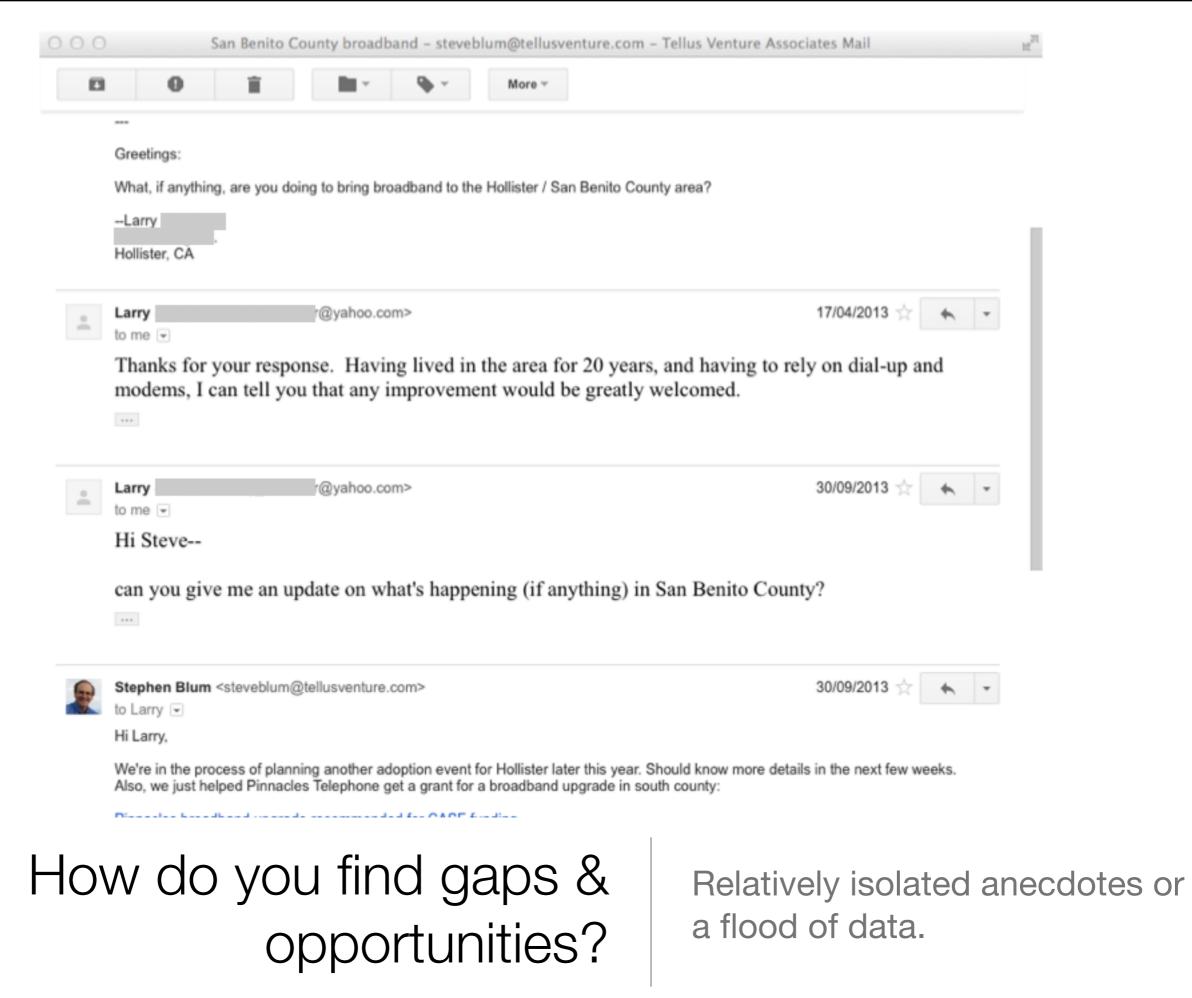
12 November 2014 Stephen Blum Tellus Venture Associates

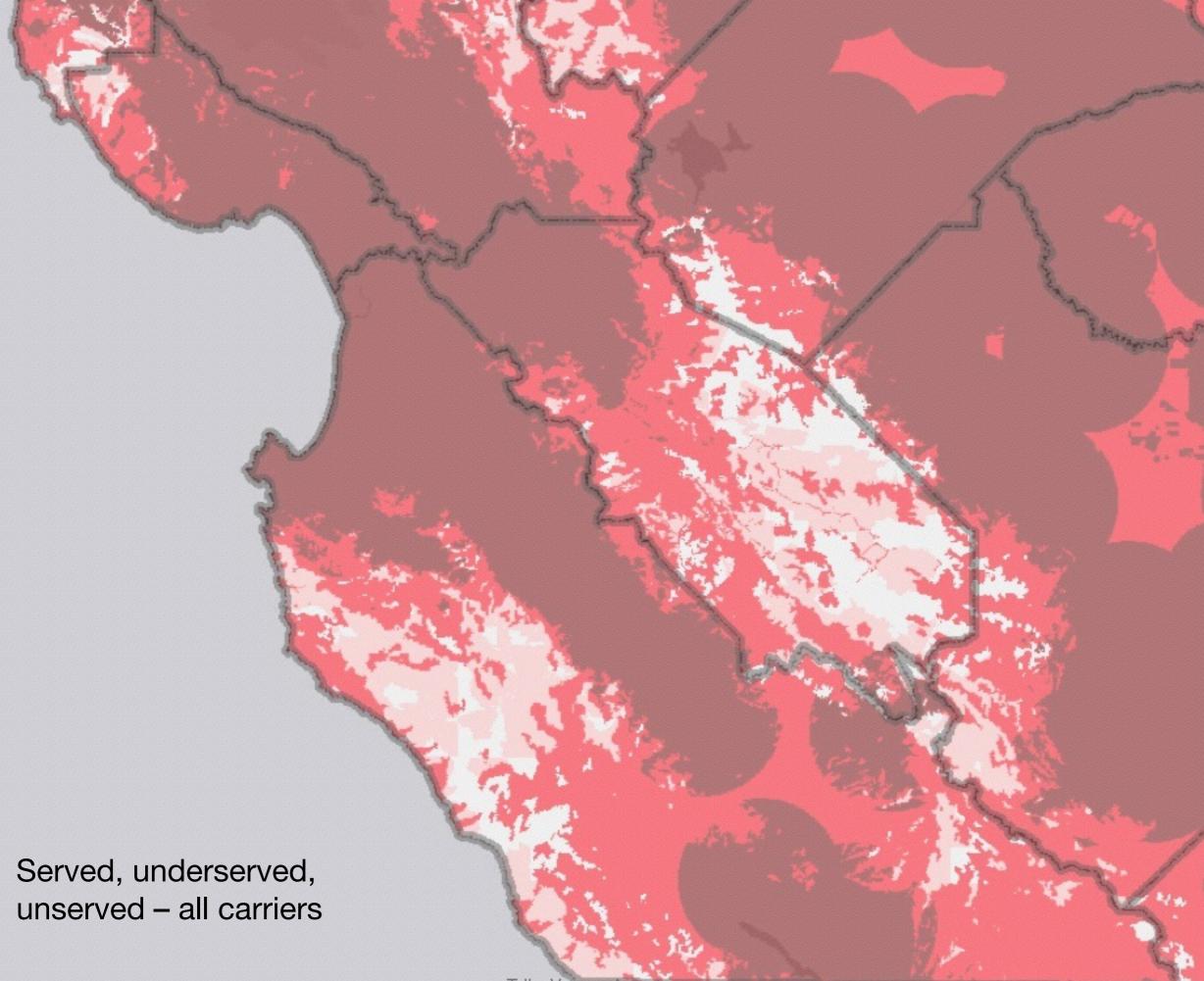
Broadband development goals

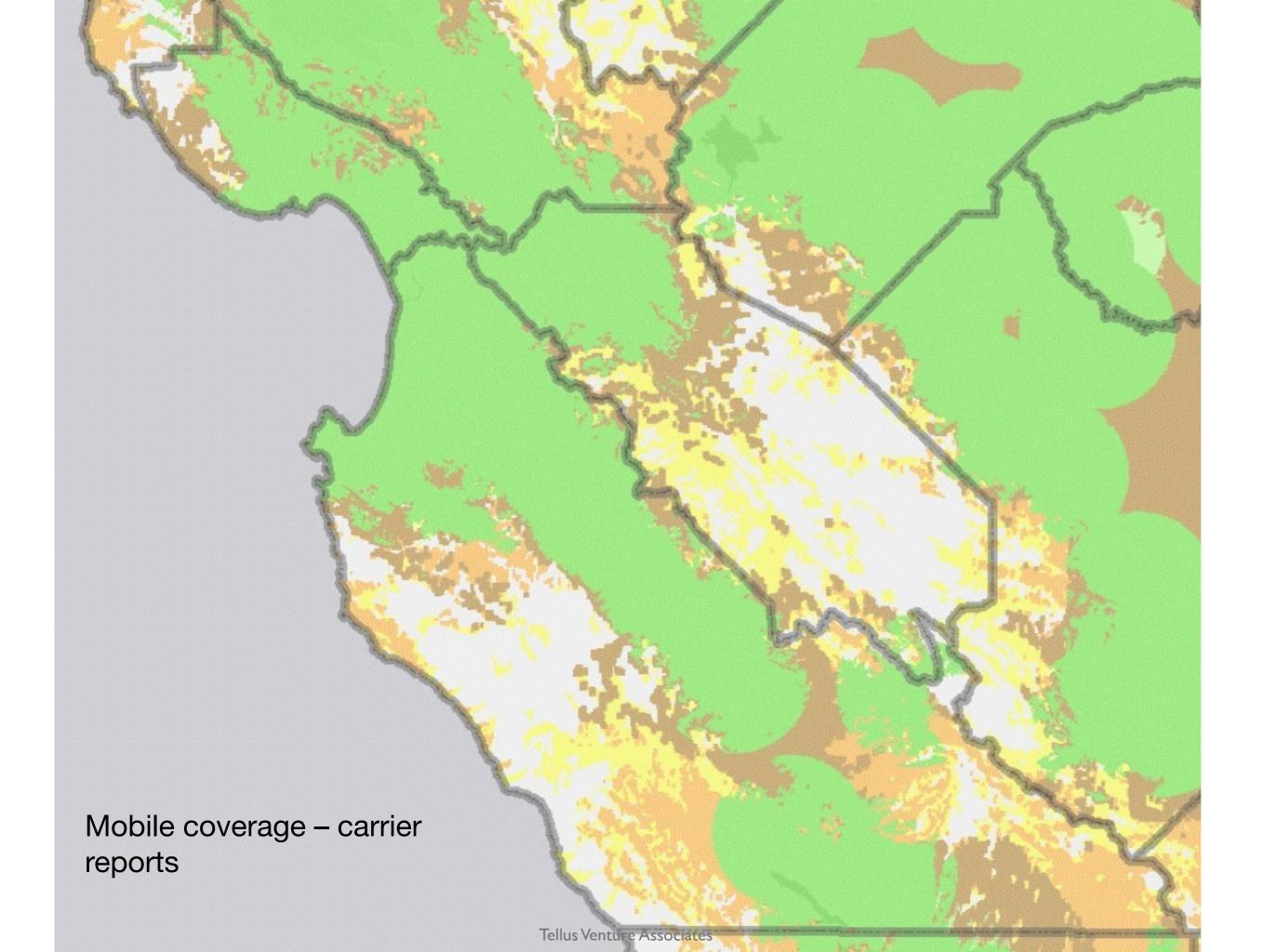
- 1. Greatest good for the greatest number of people
- 2. Necessarily, identify feasible project areas

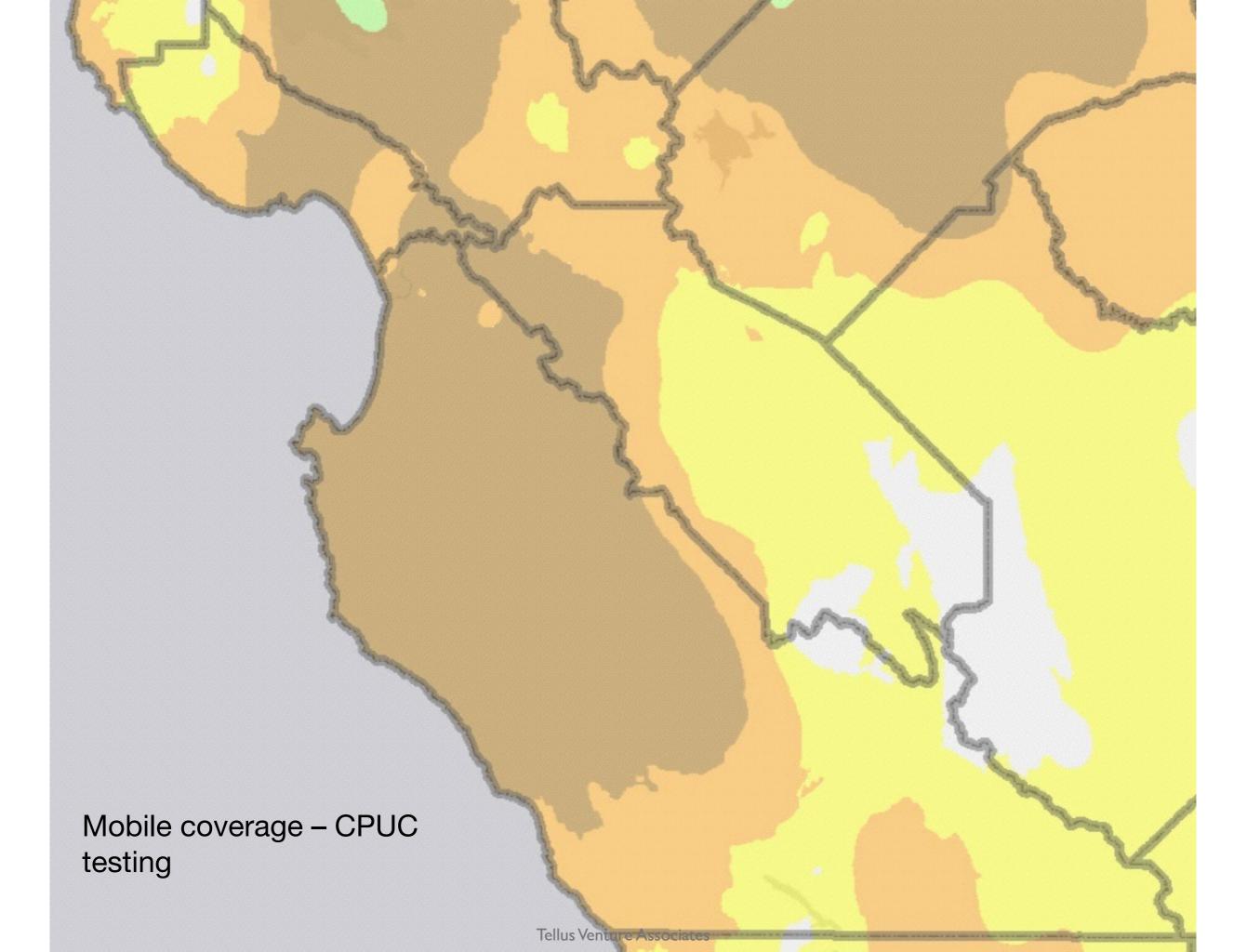
Get stuff built

Need to know where you should and where you can build

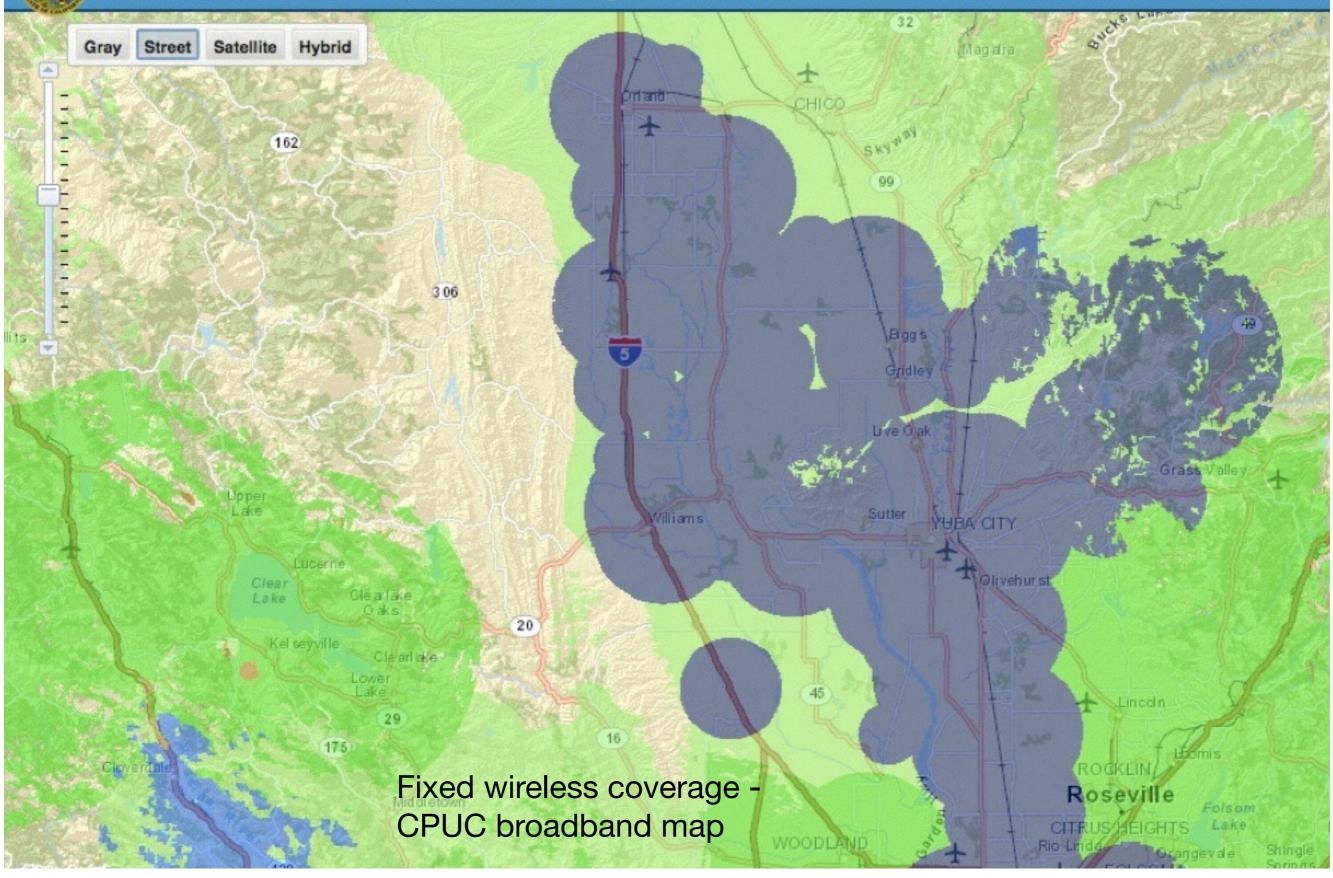


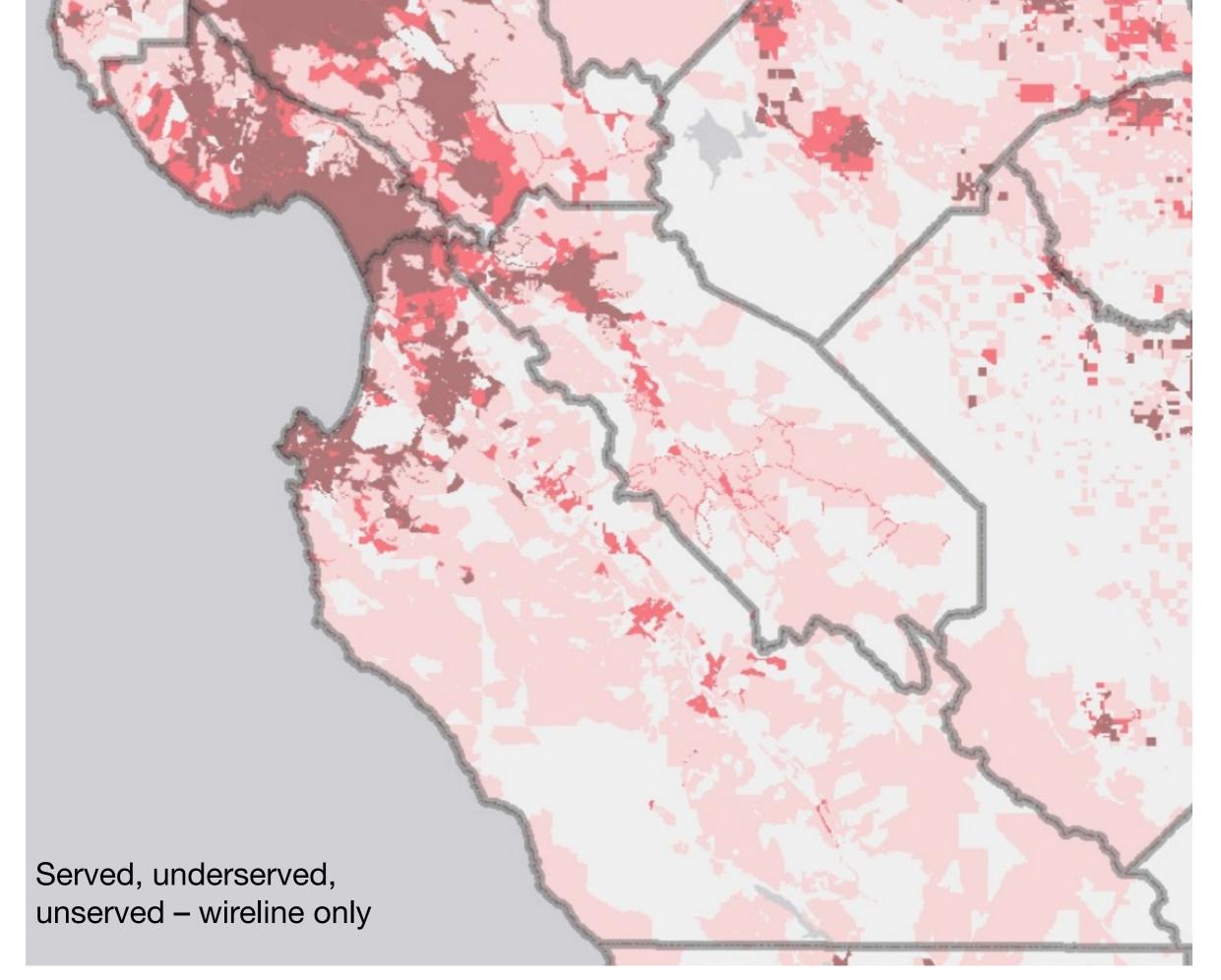






California Broadband Availability Data as of: 12/31/13

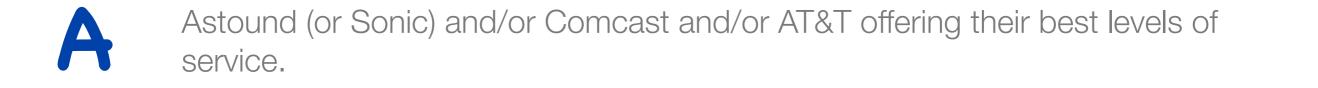




Primary broadband infrastructure analysis

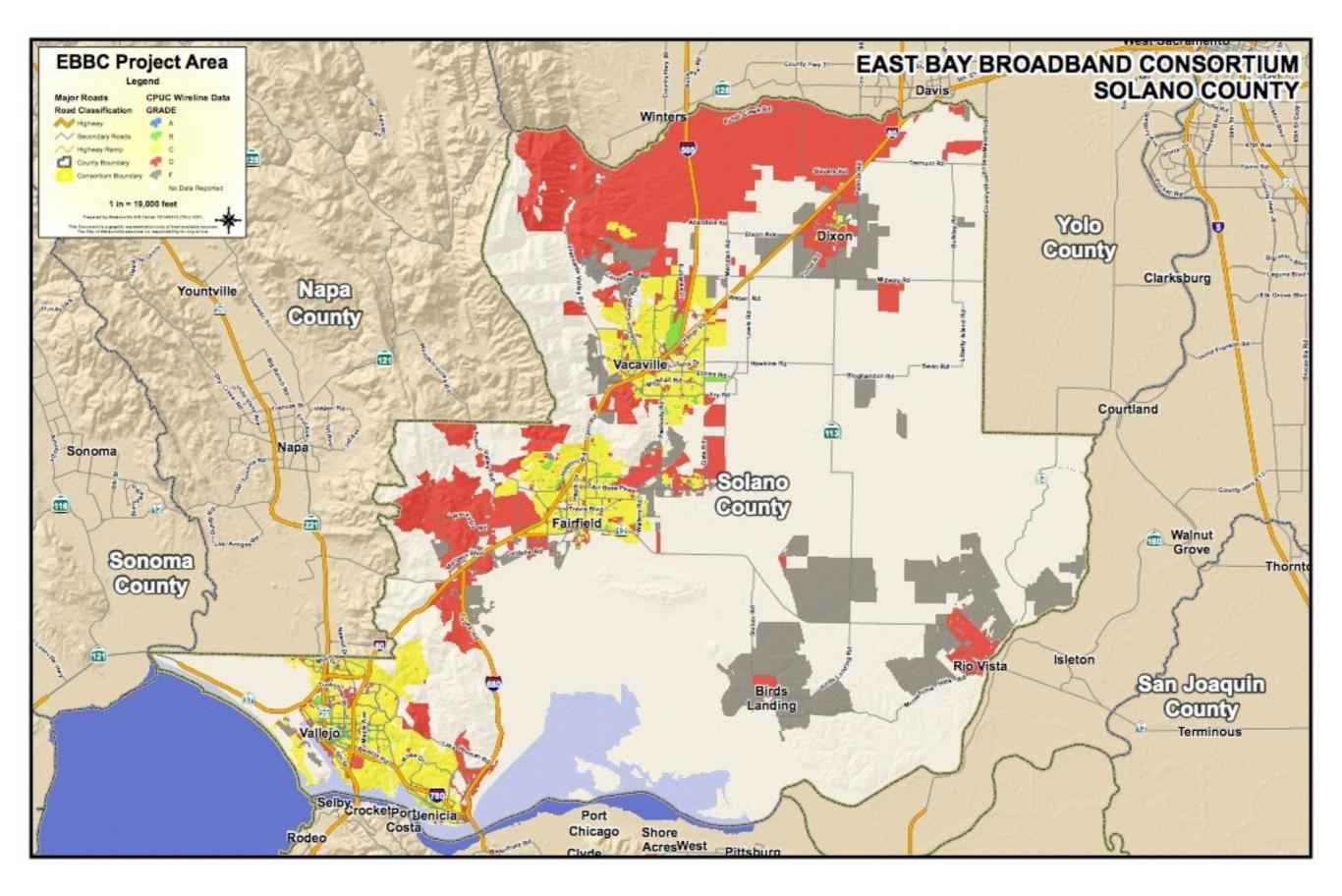
- Only looked at carriers that actually own last mile, wireline infrastructure
- Consumer broadband infrastructure is a generally reliable indicator of all types of service availability and core infrastructure.
 - For example, most AT&T and Comcast construction to date is based on expected revenue from consumers.
- Evaluation is based on grading according to advertised download and upload speeds, which provides a relative comparison even when ground truth differs.
- Secondary providers are business oriented and do not file reliable service reports.
 - If you call, we'll tell you if we can serve you and how much it will cost.

Examples

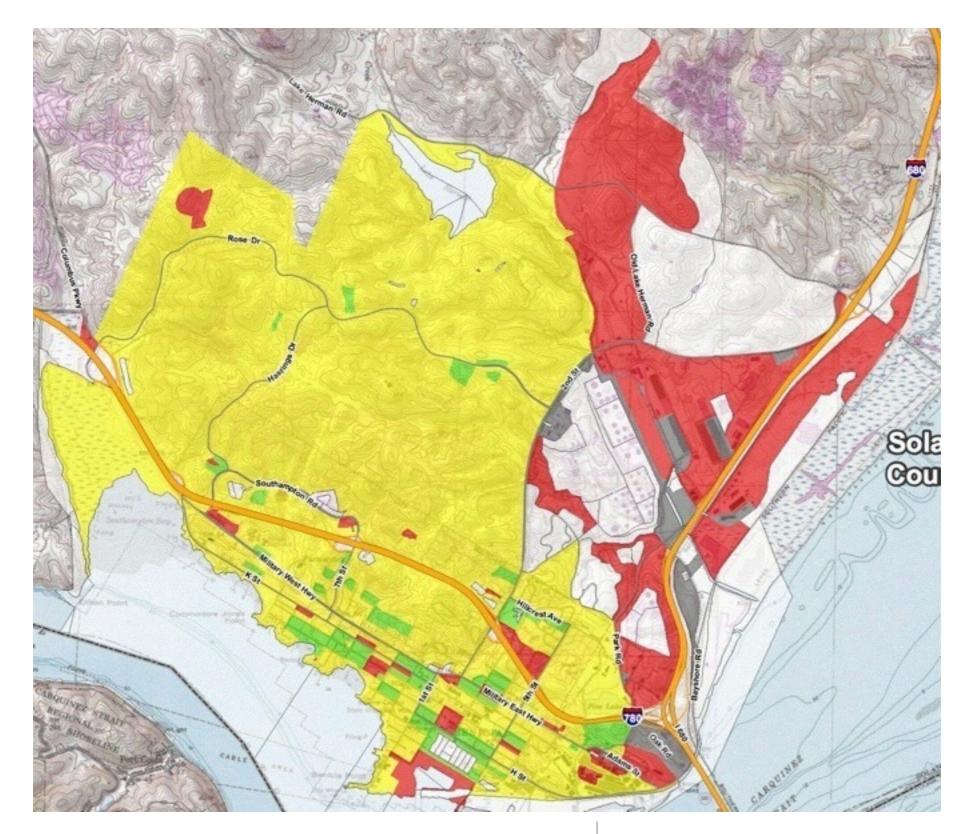


- B Comcast Xfinity cable modem service and mid-level AT&T Uverse DSL.
 - AT&T DSL and Comcast cable modem service.
 - Only one provider, e.g. AT&T or Comcast or Winters Broadband, meets spec.

Service via outdated DSL equipment or nothing at all.



Residential broadband availability grading by census block (unweighted)

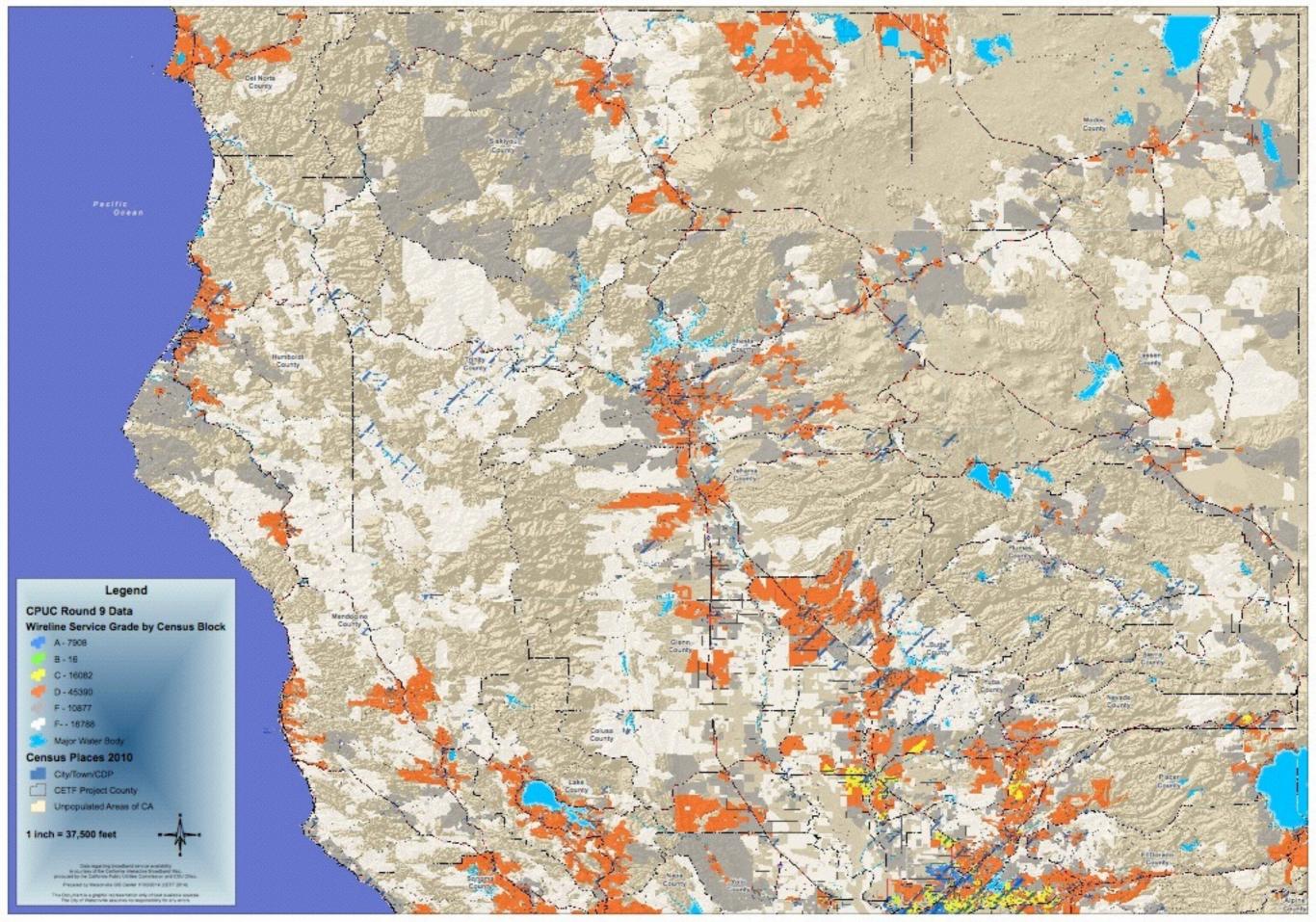


Broadband report card useful for comparison, urban analysis

Most of Northern California gets a "D" grade or worse.



CETTF RURAL BROADBAND Wireline Service Grades for Northern California



Make the business case

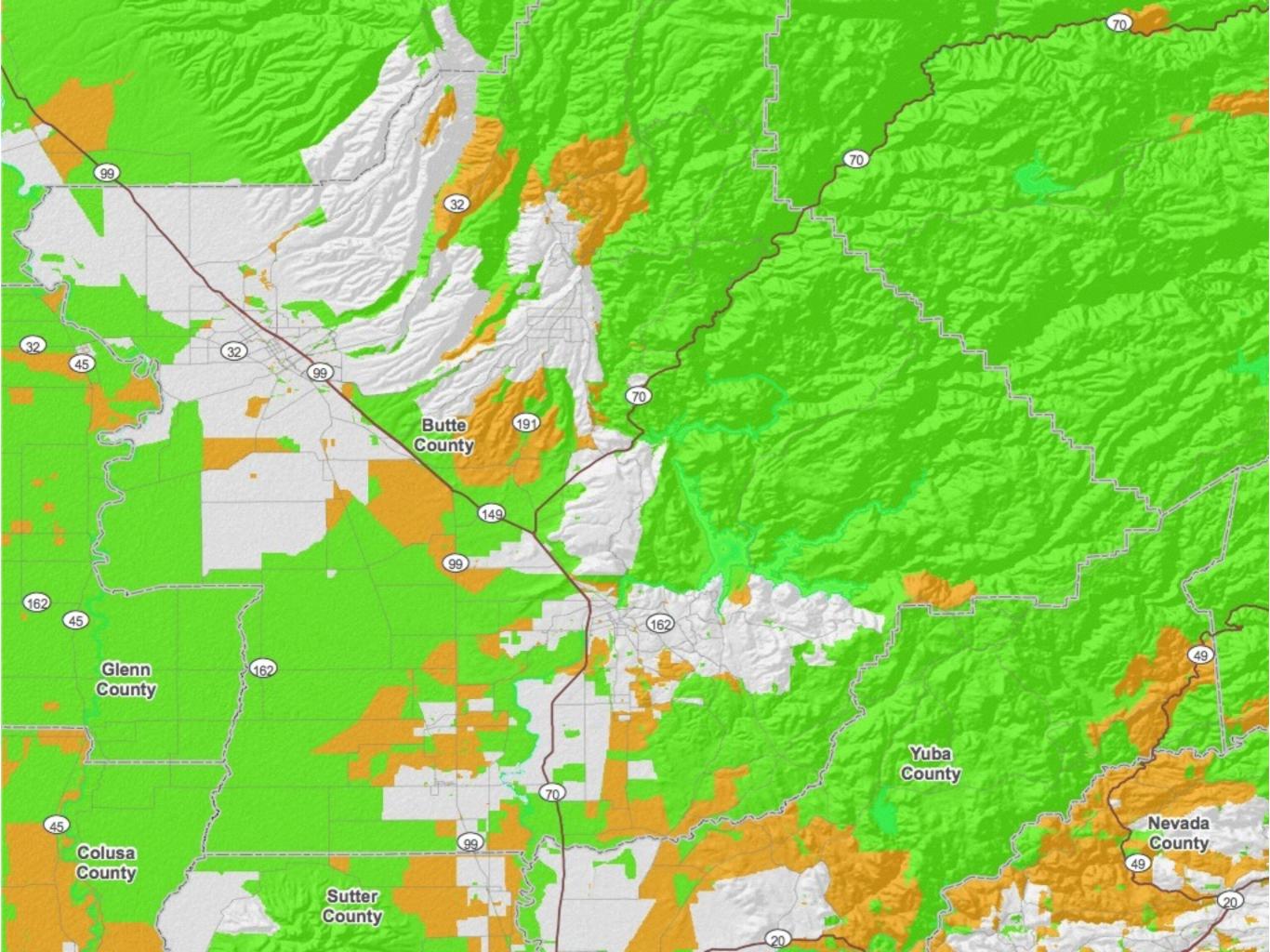
• Find the money to build and operate

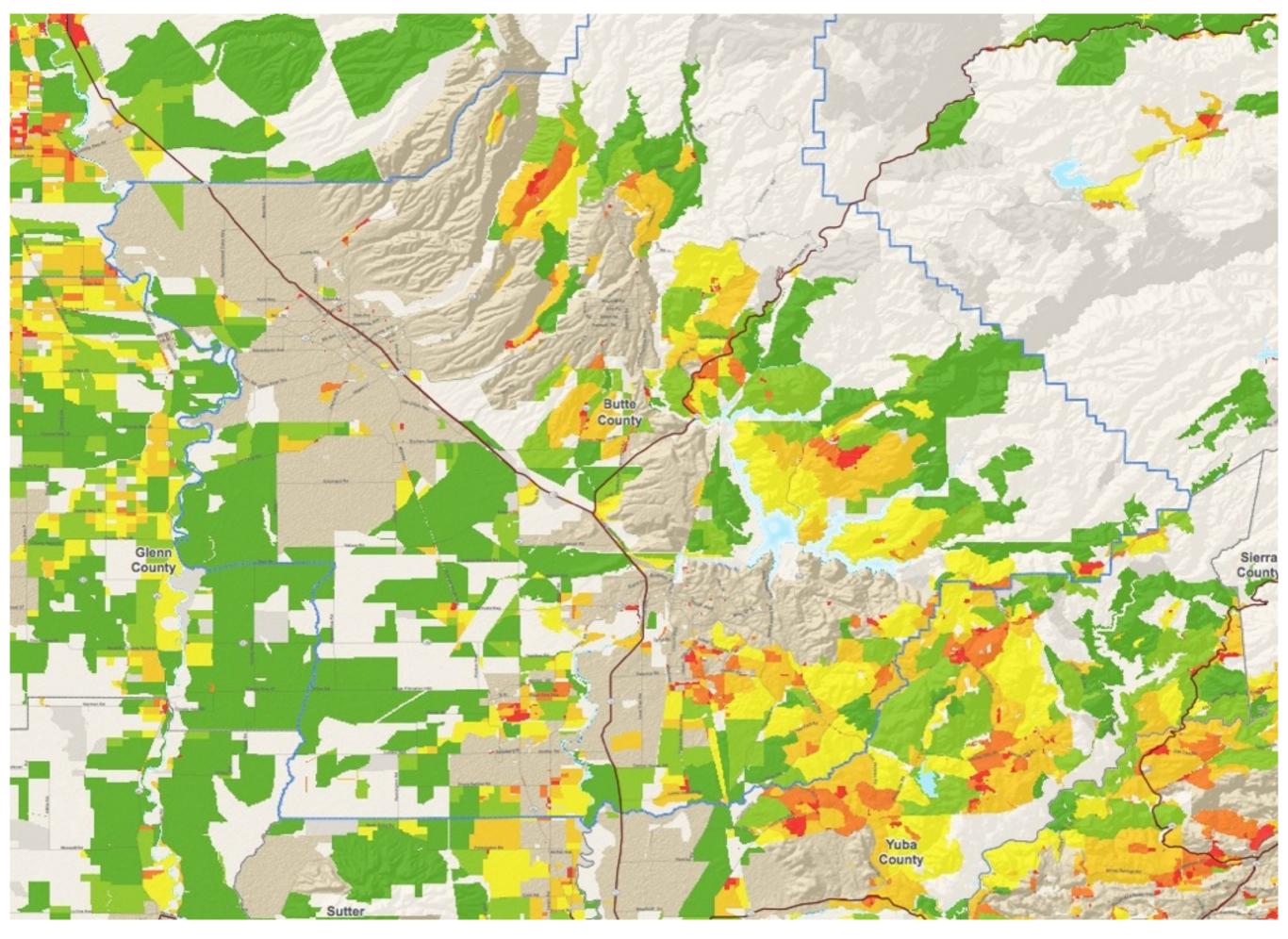
Need to know...

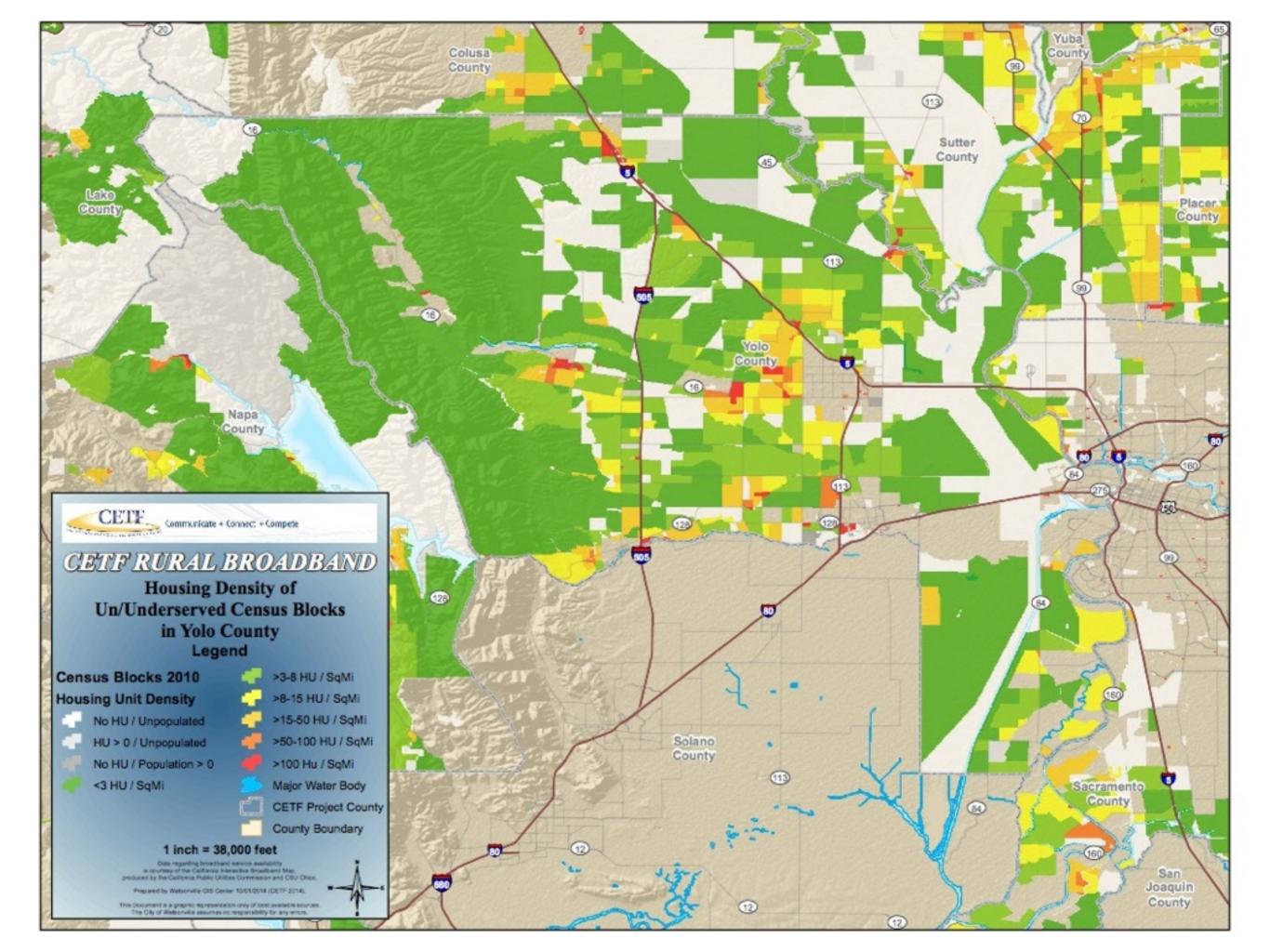
- Under and unserved areas
 - Focus on primary wireline infrastructure
 - Assume, for the moment, anything else is refutable.
- Number of homes
- Density of homes

Drain the flood to find the rocks

Map the money!







Social impact

- Number of people
- Eligible percentage of community
- Population density
- Anchor institutions
- Median income (lower = higher impact)

Business potential

- Number of housing units
- Eligible percentage of community
- Housing density
- Anchor institutions
- Median income (higher = greater potential)

Rank the opportunities

Method of sorting & comparing, not a final determination

Social impact of under/unserved areas

Top 20 of the 36 counties analysed

706 incorporated cities & census designated places

Plus "Rest of county"

| Rank (impact) | Community | County |
|---------------|------------------------|-----------|
| 1 | Lake Isabella CDP | Kern |
| 2 | Rest of Trinity County | Trinity |
| 3 | Hayfork CDP | Trinity |
| 4 | Weldon CDP | Kern |
| 5 | Covelo CDP | Mendocino |
| 6 | Lone Pine CDP | Inyo |
| 7 | Los Molinos CDP | Tehama |
| 8 | Weaverville CDP | Trinity |
| 9 | Boron CDP | Kern |
| 10 | Willow Creek CDP | Humboldt |
| 11 | Happy Camp CDP | Siskiyou |
| 12 | Westwood CDP | Lassen |
| 13 | Laytonville CDP | Mendocino |
| 14 | Berry Creek CDP | Butte |
| 15 | Wofford Heights CDP | Kern |
| 16 | Lewiston CDP | Trinity |
| 17 | King City city | Monterey |
| 18 | Kernville CDP | Kern |
| 19 | Klamath CDP | Del Norte |
| 19 | Portola city | Plumas |

Business potential of under/unserved areas

Top 21 of the 36 counties analysed

706 incorporated cities & census designated places

Plus "Rest of county"

| Rank (potential) | Community | County |
|------------------|------------------------|----------|
| 1 | Greenfield city | Monterey |
| 2 | Gonzales city | Monterey |
| 3 | King City city | Monterey |
| 4 | Carmel-by-the-Sea city | Monterey |
| 5 | Stinson Beach CDP | Marin |
| 6 | Bolinas CDP | Marin |
| 7 | Aromas CDP | Monterey |
| 8 | Mammoth Lakes town | Mono |
| 9 | Frazier Park CDP | Kern |
| 10 | Prunedale CDP | Monterey |
| 11 | Quincy CDP | Plumas |
| 12 | Soledad city | Monterey |
| 13 | Loma Rica CDP | Yuba |
| 14 | Castroville CDP | Monterey |
| 15 | Chualar CDP | Monterey |
| 16 | Pine Mountain Lake CDP | Tuolumne |
| 17 | Susanville city | Lassen |
| 18 | Rosamond CDP | Kern |
| 19 | Portola city | Plumas |
| 20 | Pine Canyon CDP | Monterey |
| 21 | Weaverville | Trinity |

Social impact of under/unserved areas

Top 20 in Butte County

| Rank (impact) | Community | County |
|---------------|------------------------|--------|
| 14 | Berry Creek CDP | Butte |
| 28 | Concow CDP | Butte |
| 45 | Butte Valley CDP | Butte |
| 50 | Bangor CDP | Butte |
| 75 | Honcut CDP | Butte |
| 90 | Forbestown CDP | Butte |
| 99 | Stirling City CDP | Butte |
| 110 | Forest Ranch CDP | Butte |
| 144 | Rest of Butte County | Butte |
| 145 | Rackerby CDP | Butte |
| 159 | Richvale CDP | Butte |
| 174 | Clipper Mills CDP | Butte |
| 191 | Palermo CDP | Butte |
| 208 | Robinson Mill CDP | Butte |
| 251 | Yankee Hill CDP | Butte |
| 280 | Thermalito CDP | Butte |
| 355 | Butte Meadows CDP | Butte |
| 359 | Chico city | Butte |
| 372 | Butte Creek Canyon CDP | Butte |
| 388 | Durham CDP | Butte |

Business potential of under/unserved areas

Top 20 in Butte County

| Rank (potential) | Community | County |
|------------------|------------------------|--------|
| 36 | Forest Ranch CDP | Butte |
| 63 | Butte Meadows CDP | Butte |
| 168 | Berry Creek CDP | Butte |
| 210 | Butte Valley CDP | Butte |
| 228 | Rest of Butte County | Butte |
| 232 | Concow CDP | Butte |
| 241 | Chico city | Butte |
| 261 | Bangor CDP | Butte |
| 270 | Stirling City CDP | Butte |
| 273 | Richvale CDP | Butte |
| 280 | Palermo CDP | Butte |
| 298 | Clipper Mills CDP | Butte |
| 309 | Butte Creek Canyon CDP | Butte |
| 341 | Honcut CDP | Butte |
| 343 | Forbestown CDP | Butte |
| 346 | Nord CDP | Butte |
| 357 | Rackerby CDP | Butte |
| 362 | Durham CDP | Butte |
| 387 | Thermalito CDP | Butte |
| 400 | Paradise town | Butte |

Questions?

Maps make the case

<u>ftp.cityofwatsonville.org/gis/</u> <u>Outgoing/CCBC/</u>



Central Coast Broadband Consortium

