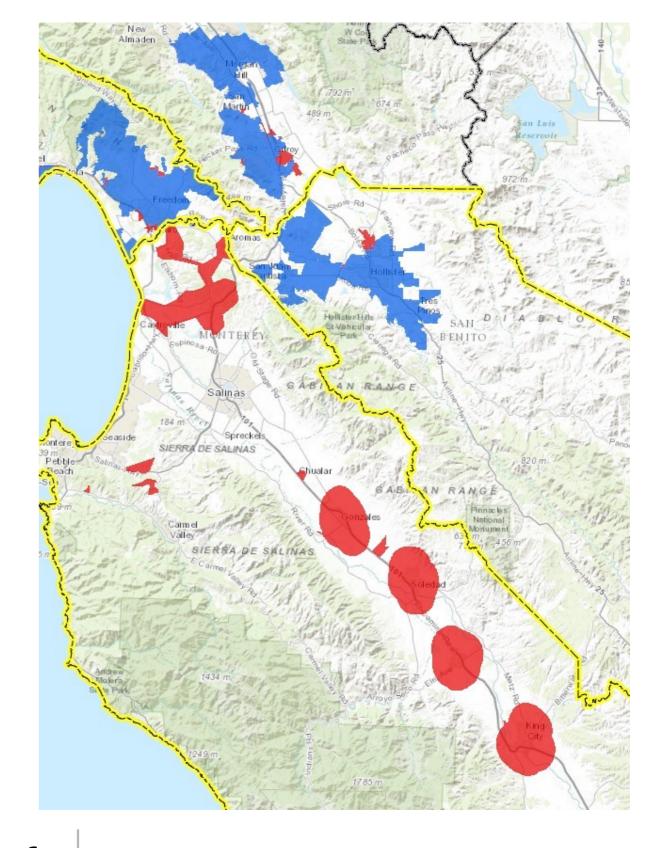
### Central Coast AgTech Broadband 21 January 2016



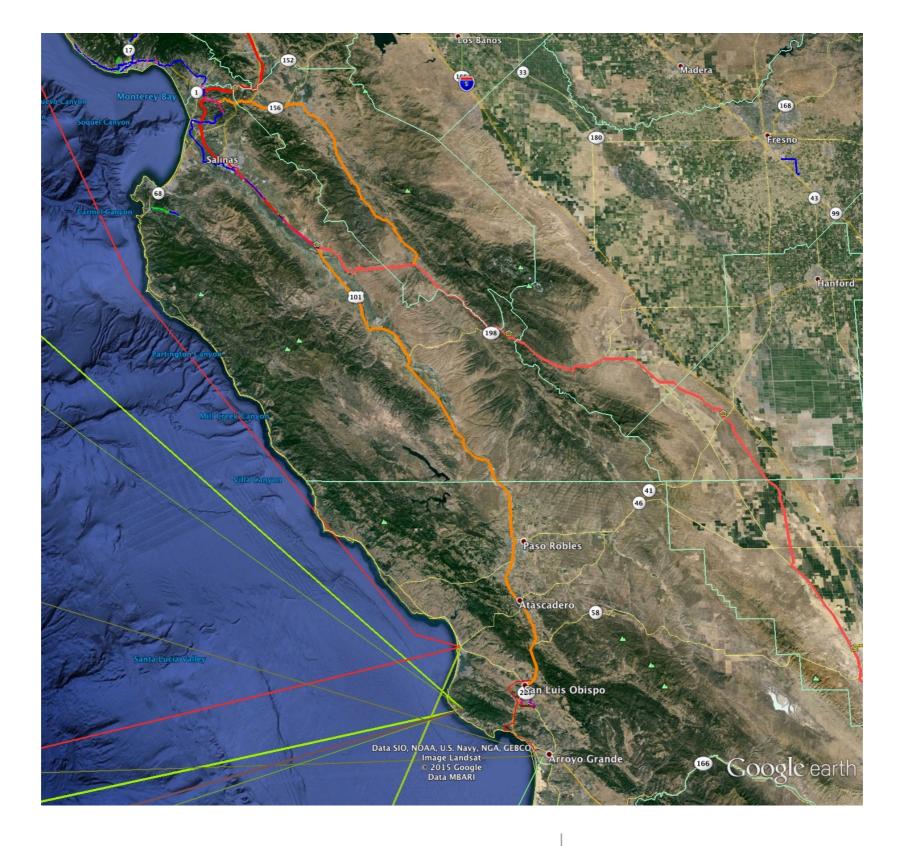
#### **Central Coast Region – Charter Redlining**

City	Average Adjusted Gross Income	Charter broadband?
Capitola	\$61,604	Yes
San Juan Bautista	\$60,712	Yes
Hollister	\$55,418	Yes
Watsonville	\$43,452	Yes
Soledad	\$40,992	NO
Gonzales	\$39,315	NO
King City	\$38,185	NO
Greenfield	\$34,202	NO



Long history of redlining of rural communities

Charter Communications, for example



Extend fiber to King City & SLO, complete Hollister loop

Links greater Salinas Valley to major routes



Salinas AgTech Corridor

Leverages existing and planned fiber networks

## Back up slides



## CCBC priority areas

### Monterey County

- 1. Greenfield
- 2. King City
- 3. Gonzales

#### Regional Wild Cards

- 1. Soledad
- 2. Castroville
- 3. Chualar

#### Santa Cruz County

- 1. Pleasure Point/Twin Lakes
- 2. Soquel
- 3. Brookdale

#### San Benito County

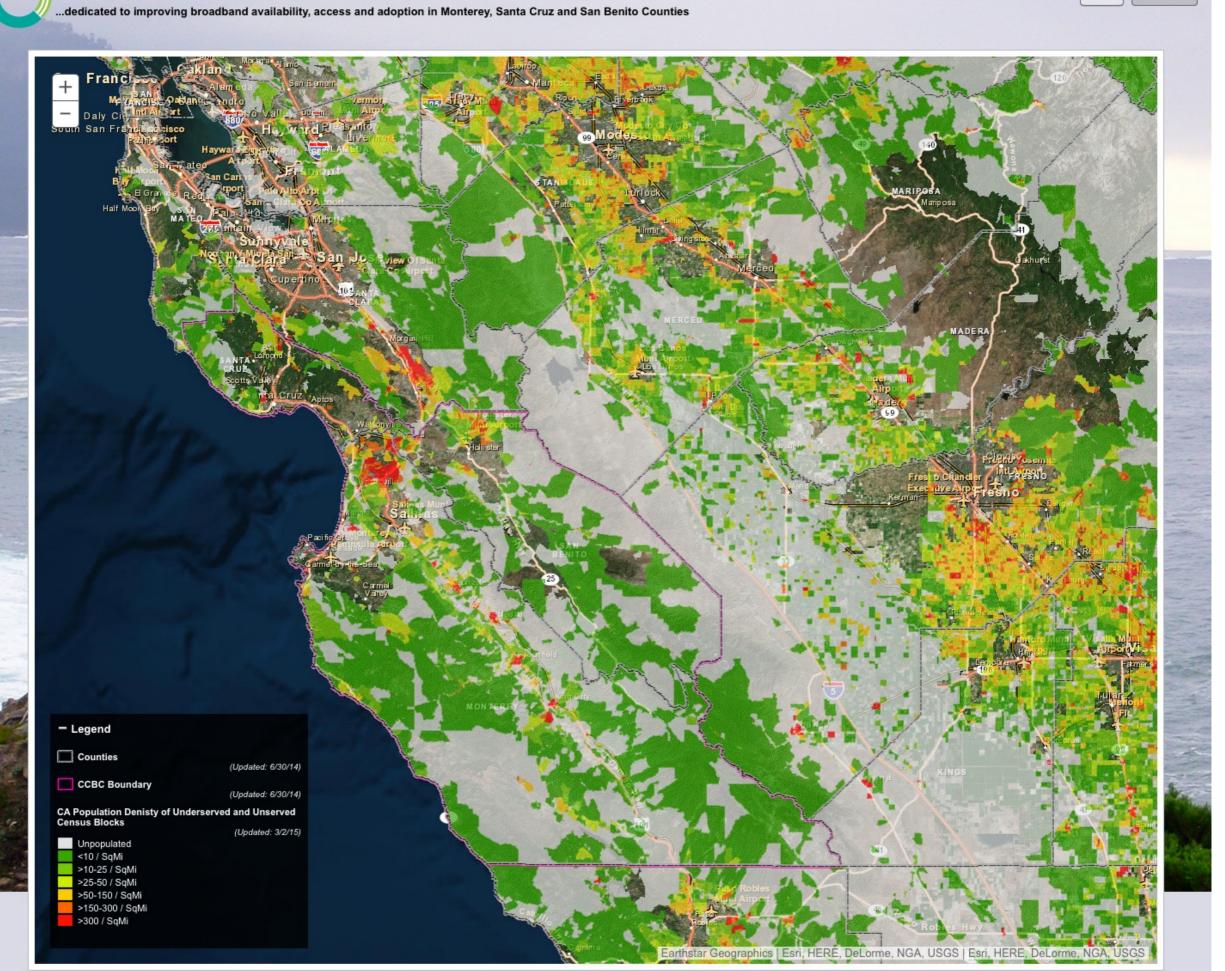
- 1. Aromas area
- 2. Airport/Northeast area
- 3. Cienega Road area

Recognised as priorities in CPUC resolution

On fast track for CASF money

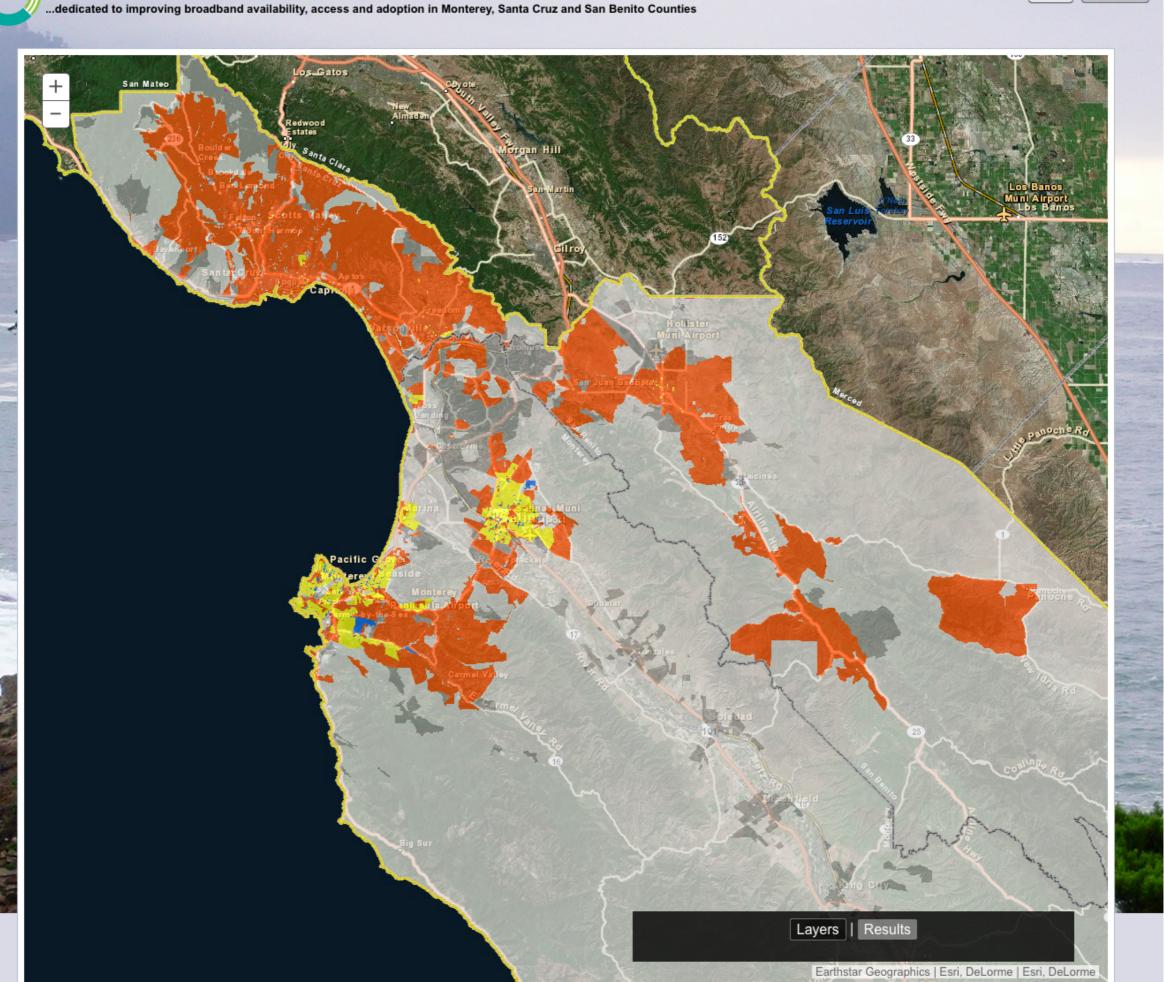
Sasic Advanced

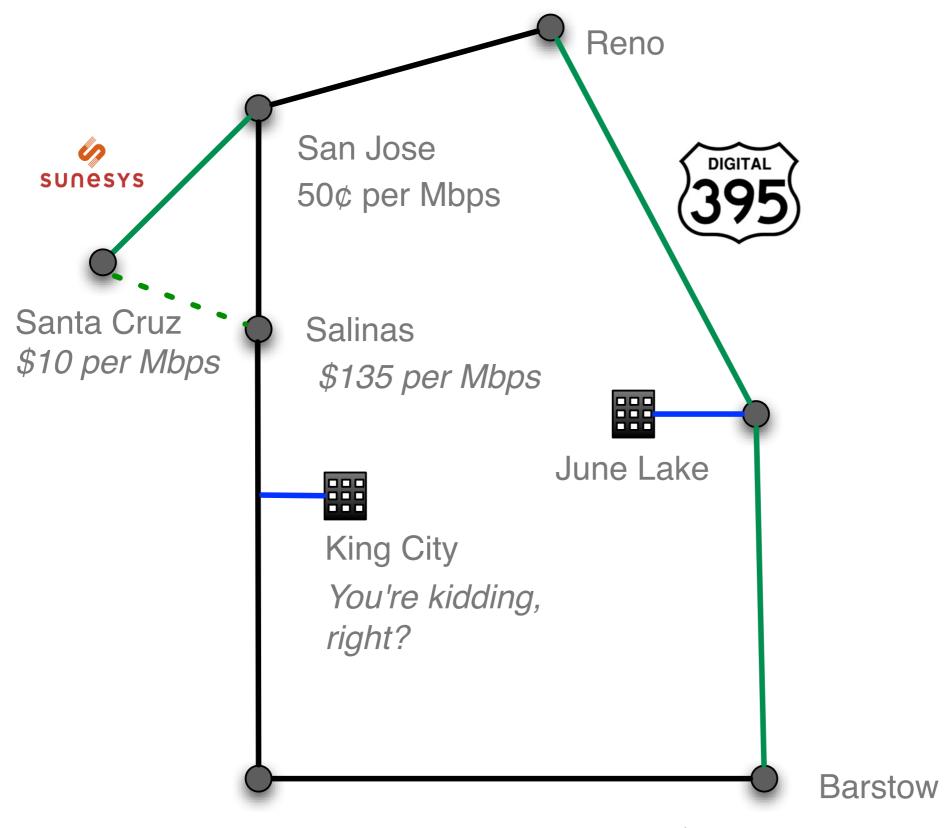
#### The Central Coast Broadband Consortium - Advanced



Basic

Advanced





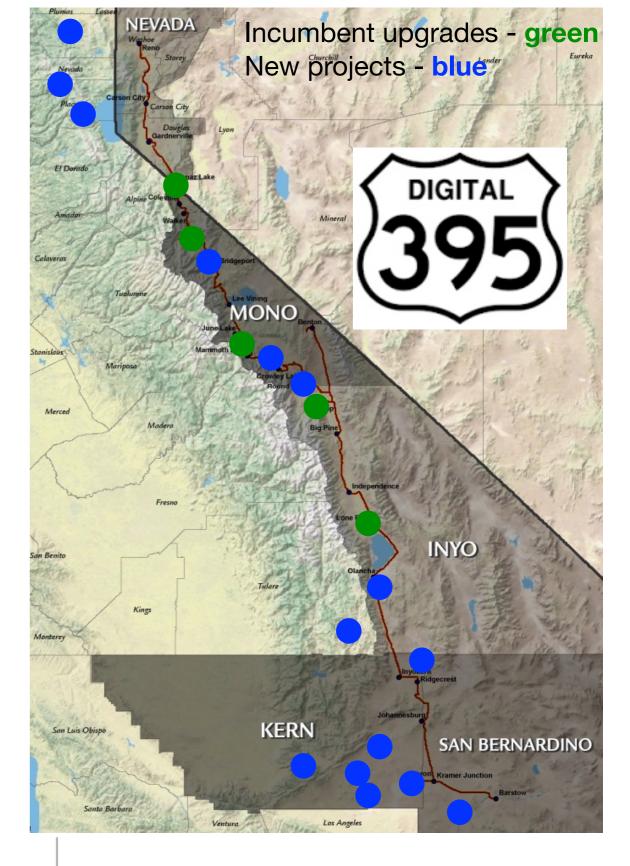
Los Angeles

Distance & location matter

You mean the Internet isn't free?

- Since Digital 395 was completed,
  15 CASF projects in ~25
  communities have been proposed.
- Total of \$118 million in grant requests.
- Consortia played key role.
- Five infrastructure upgrade projects by four incumbents.
  - Responded to community demand and competition.
- Plus growing list of community anchors and others.

The Digital 395 model

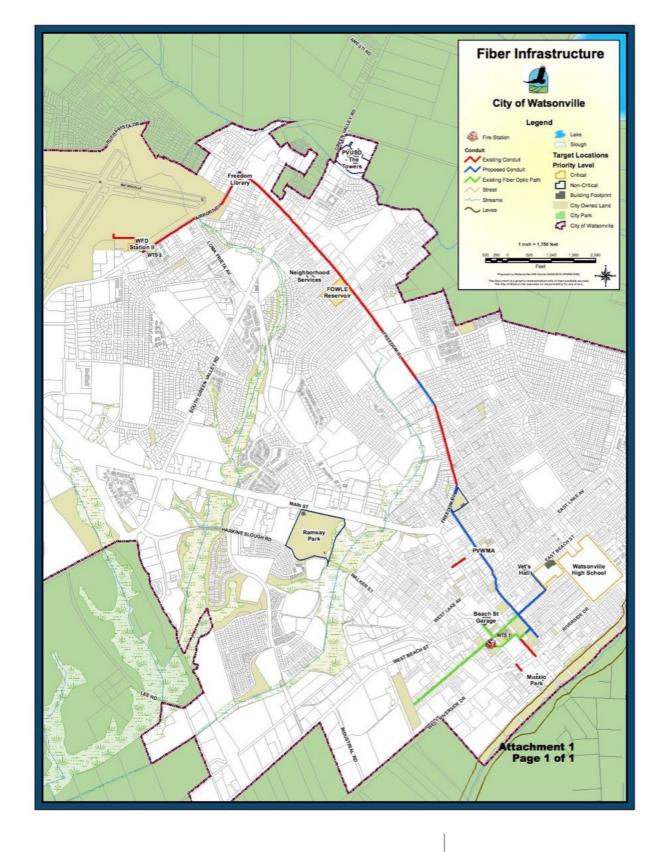


After seven years of work, it's an overnight success



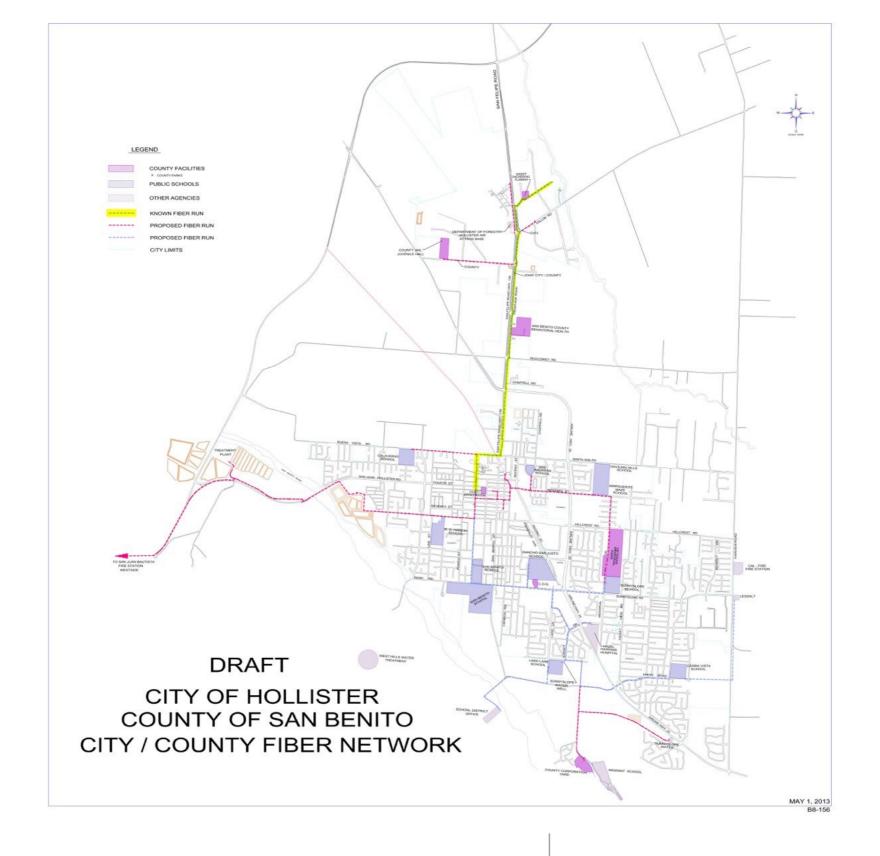
Sunesys project has same potential

6 projects already in pipeline, more planned



Watsonville dark fiber network

Rolling out this year



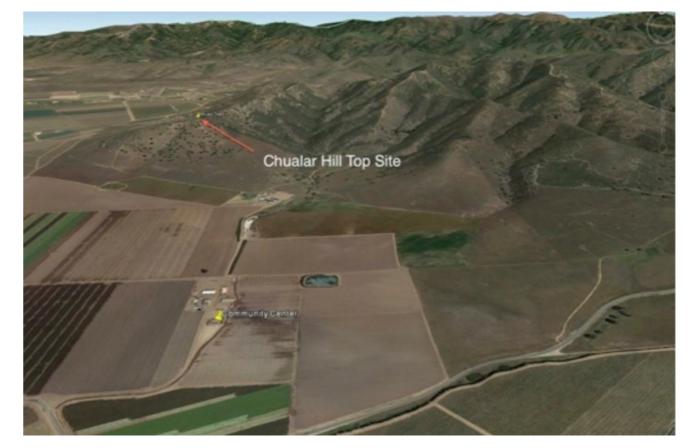
Hollister dark fiber network

Needs more middle mile





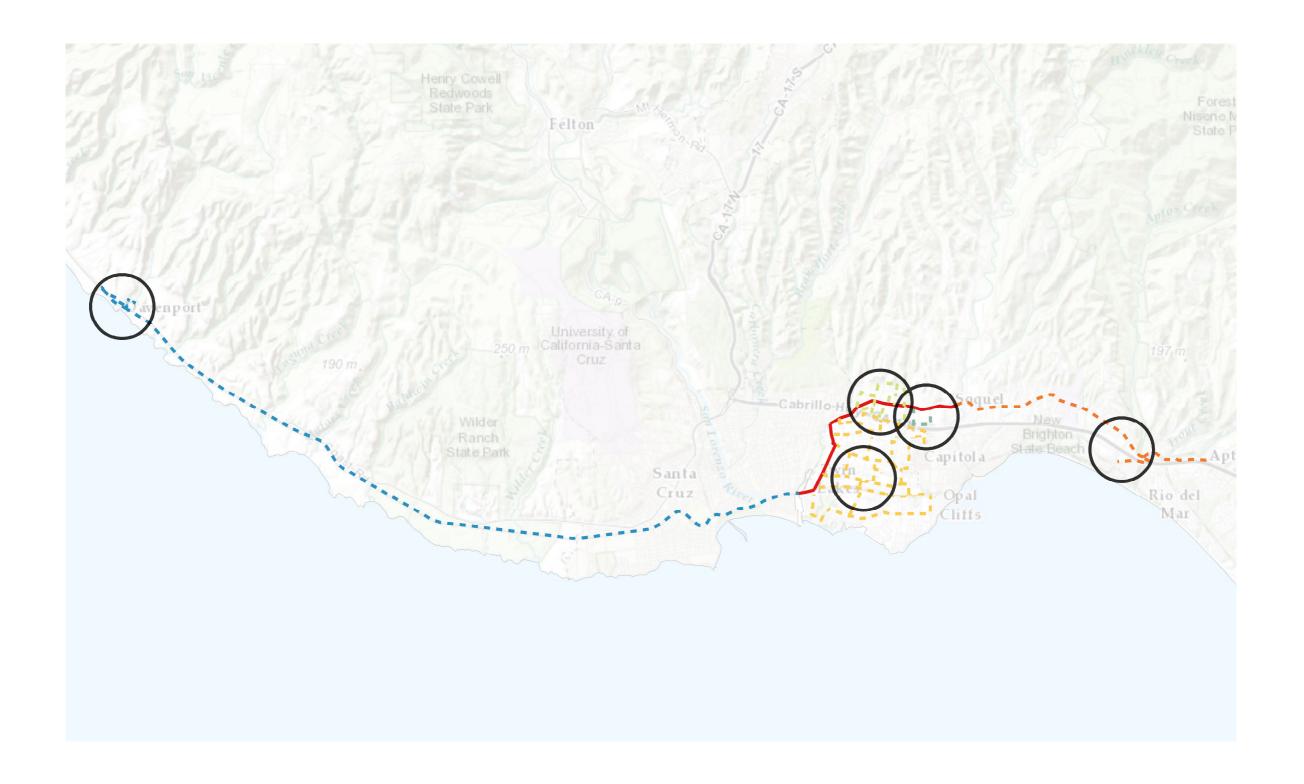
DeNovo Group



Redshift

Wireless projects in Salinas Valley

Initially approved, didn't move forward



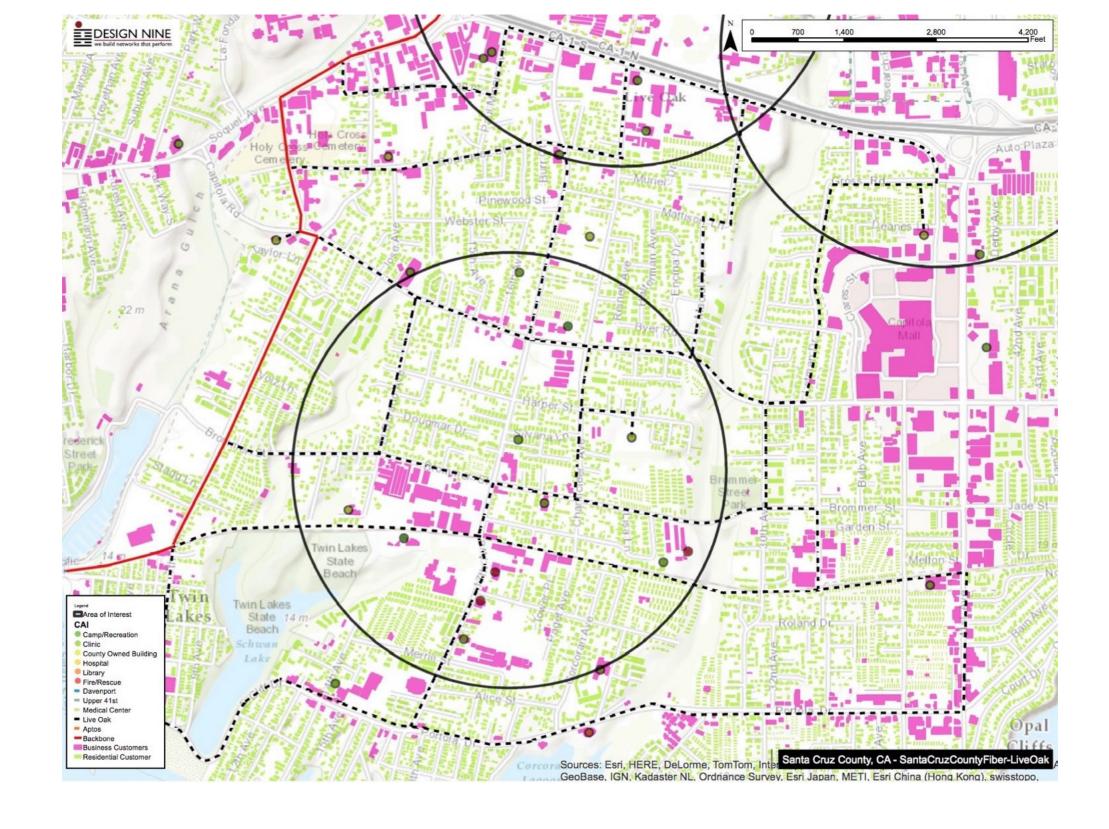
Santa Cruz County fiber development plan

Targets key economic development areas



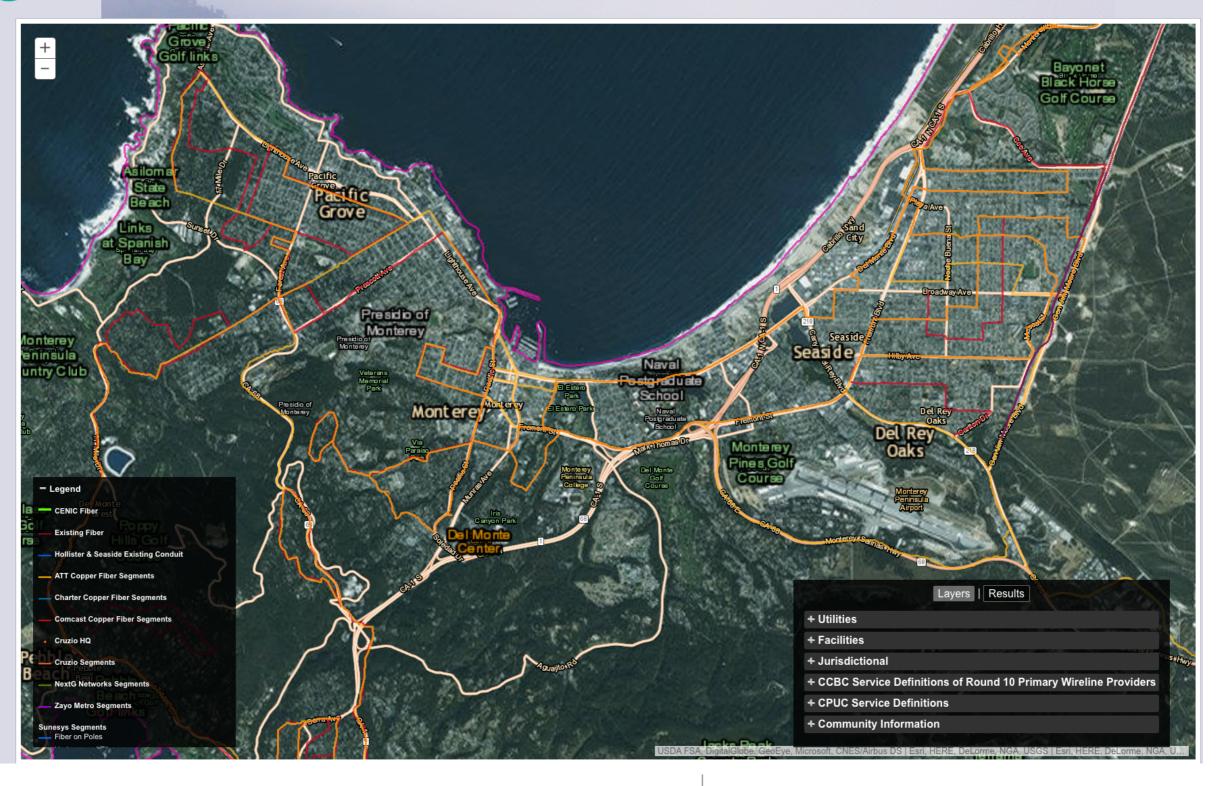
City of Santa Cruz approved FTTH with Cruzio

Using bond funding



Extend FTTH beyond Santa Cruz city limits

But first demonstrate success in city?



CCBC website shows more details

Includes detailed fiber survey

# California Central Coast historically isolated from major Internet centers

- CCBC's CASF-funded project plays key role in closing gap.
- Sunesys project will be regional backbone.
- Infrastructure builds by incumbents, independents.
- Policy & funding resources for region.

Watsonville-led project is ready for another 5 year mission, to boldly go where no broadband has gone before.

