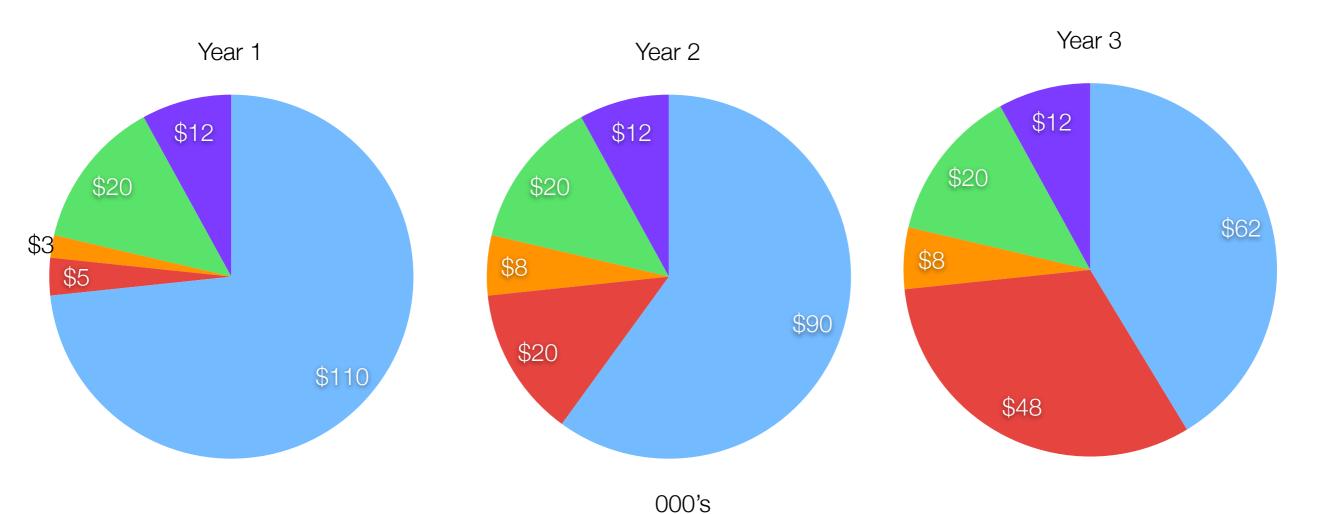
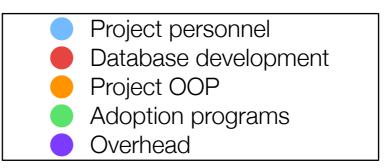


Broadband infrastructure means jobs and economic development



Core grant-funded budget \$150K per year



	Year 1	Year 2	Year 3	Total
CASF Consortia Grant	\$150,000	\$150,000	\$150,000	\$450,000
CASF summit travel supplement	\$10,000	\$10,000	\$10,000	\$30,000
CCBC member in-kind contributions	\$57,250	\$76,750	\$76,750	\$210,750
Total	\$217,250	\$236,750	\$236,750	\$690,750

{Geek}



is the new Sexy







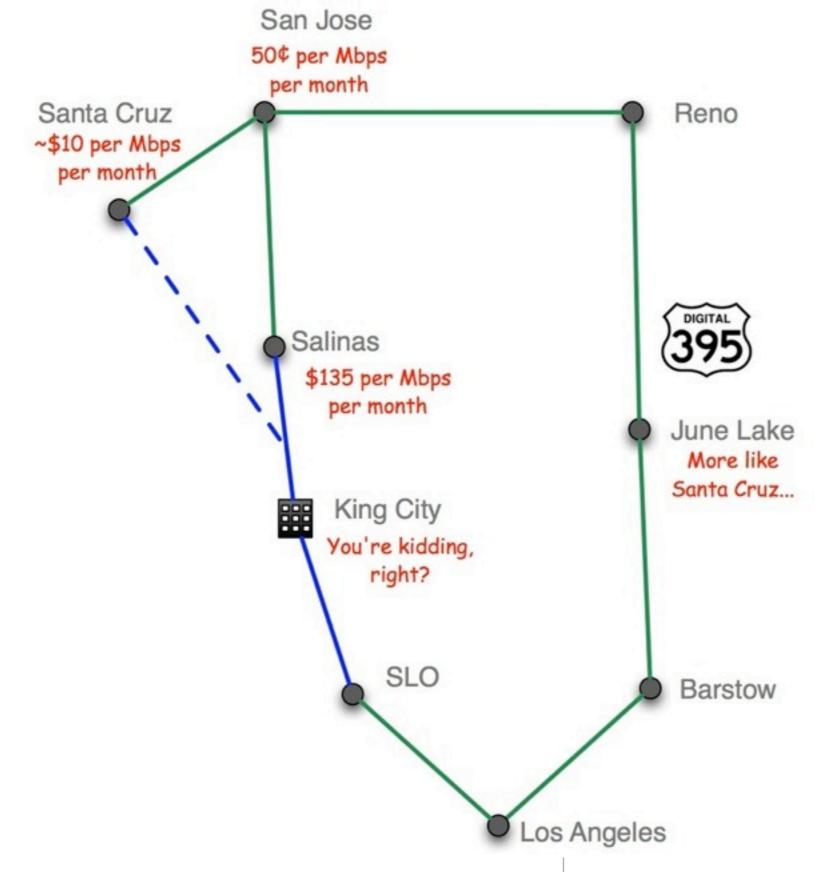






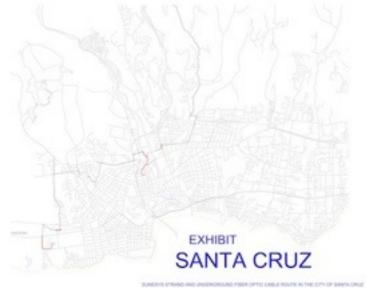
A tale of two cities

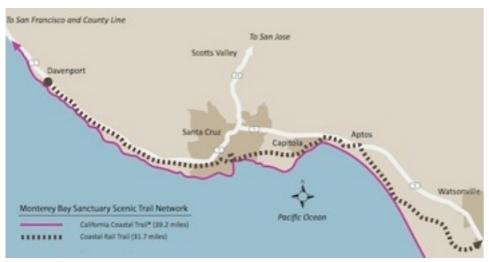
San Leandro & King City

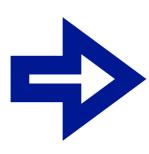


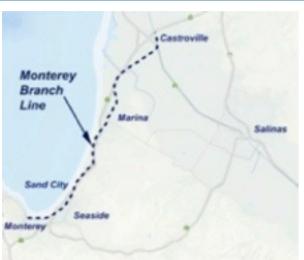
Distance & location matter

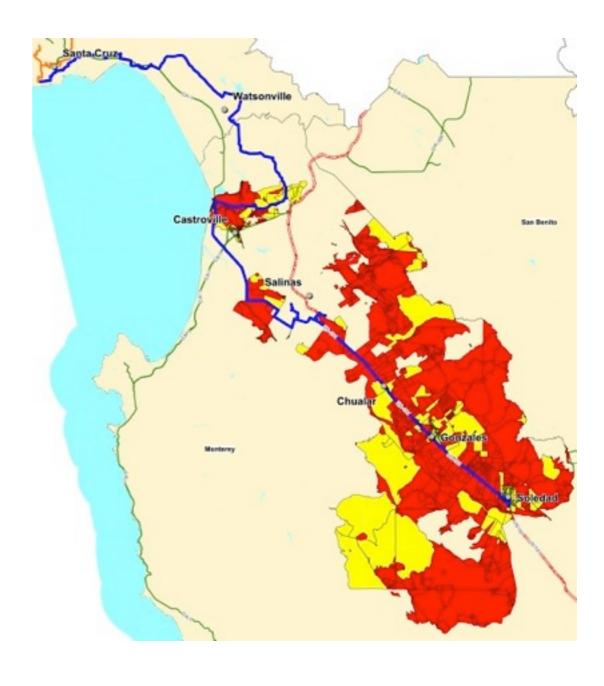
UCSC project bringing fiber to Santa Cruz pays dividends











CCBC coordination, infrastructure inventory, policy

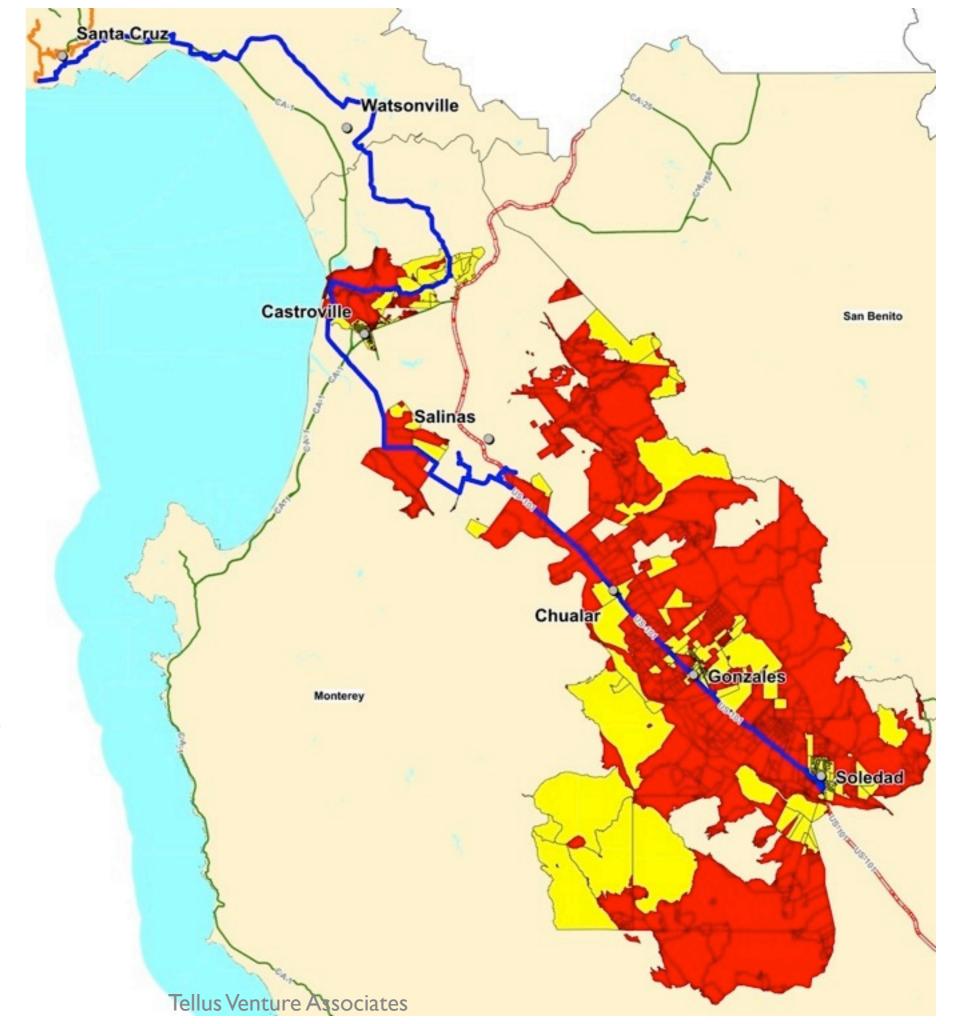
Used to develop CASF projects

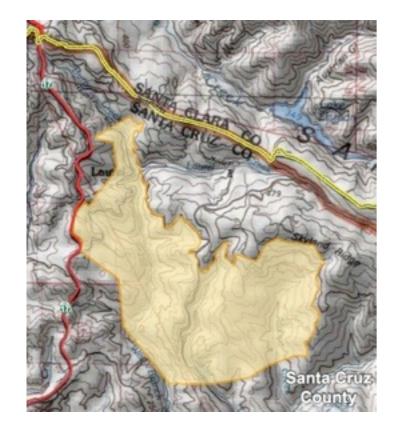
UCSC-led middle mile project

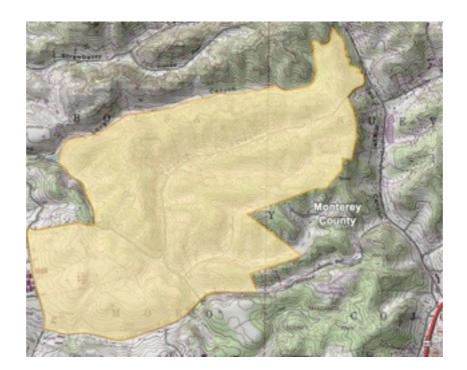
Industrial grade fiber route:

Santa Cruz -Watsonville -Castroville - Salinas -Chualar - Gonzales -

Soledad









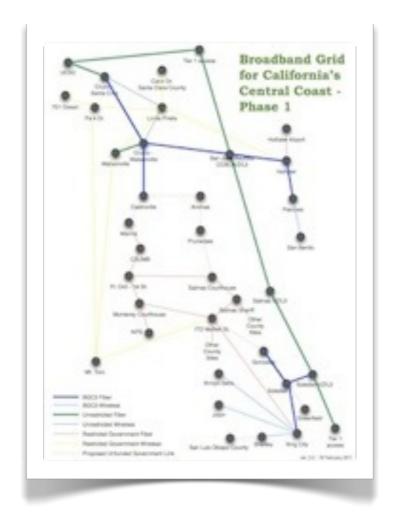


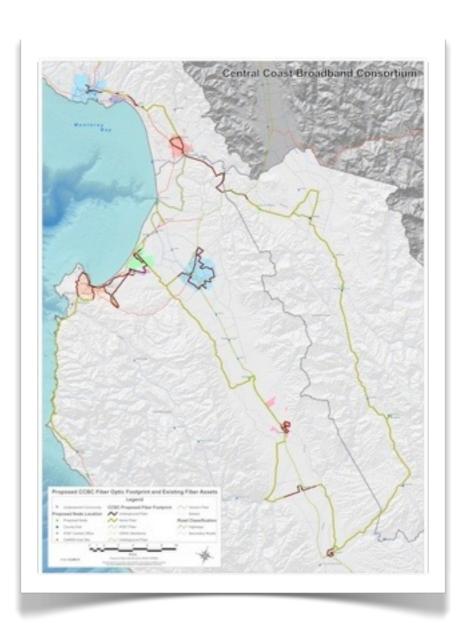


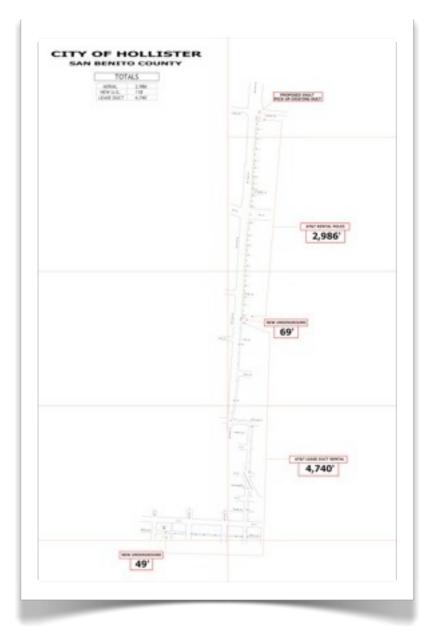
Five last mile projects for three counties

Surfnet in Santa Cruz & Monterey, Pinnacles Telephone in San Benito, Etheric wireless region-wide

Tellus Venture Associates







CCBC continuing vision, blueprint for broadband development

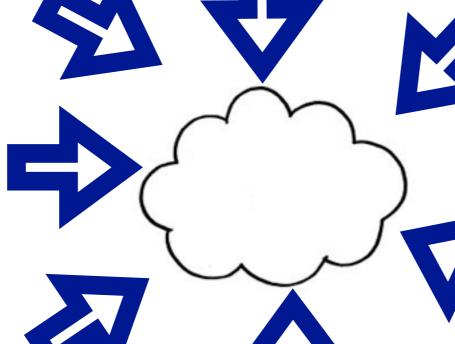
Developed locally, coordinated regionally, previously endorsed by CPUC



















Broadband infrastructure is digging and rigging

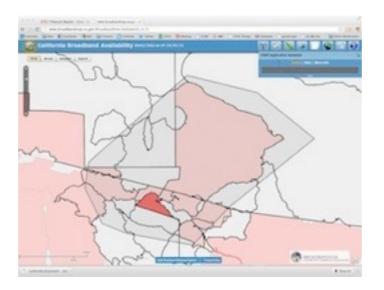
It's not rocket science



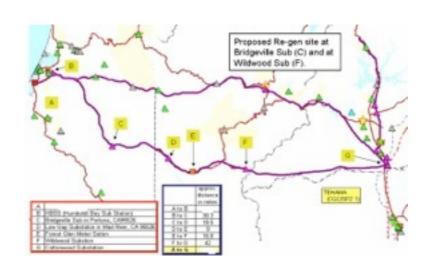
Lit San Leandro venture investing \$3 million in fiber loop for industrial, commercial customers



Private communities evaluate, partner on fiber systems



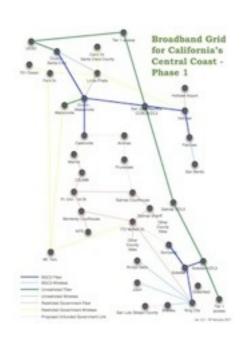
Rural telco builds fiber, wireless broadband links



IP Networks, local groups partner on north coast fiber build



Mountain ISPs look at FTTH & wireless service expansion



King City developer pursues major employer

Private companies & communities are in it too

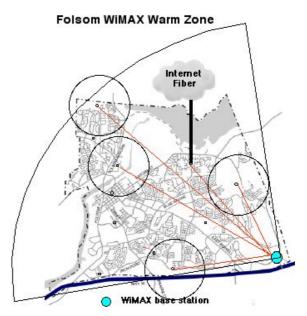
Building infrastructure where big incumbents won't



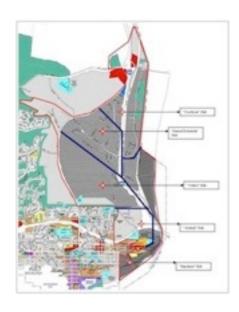
Cities of San Leandro, Palo Alto, Santa Clara in dark fiber business



City of Lompoc runs a wireless Internet utility



City of Folsom built a wireless backbone pilot project



Cities of Benicia, Brisbane lighting up industrial parks



Chattanooga building fiber to the home, offers Gigabit service



Central coast counties developing 300 mile fiber network

Cities & counties are developing broadband

Willing to invest in infrastructure & partner with private companies

- · Municipal fiber projects in San Leandro, Palo Alto, Benicia, Salinas, Oakland.
- · Municipal wireless projects in Los Angeles, Oakland, Folsom, Lompoc.
- · Broadband policy development in Watsonville, Alameda, Morgan Hill
- · Community broadband system planning and implementation at The Villages in San Jose, Rancho Murieta near Sacramento, Corona.
- Private ISP planning & funding in Monterey, Santa Cruz, San Benito, Nevada Counties.



Planning, management and business development consulting for community broadband

Contact:

Steve Blum

+1-831-582-0700

steveblum@tellusventure.com

www.TellusVenture.com

