



CONIFER

COMMUNICATIONS

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January 16, 2018

Via Email

Cynthia Walker
Director, Communications Division
California Public Utilities Commission
505 Van Ness Avenue
San Francisco, CA 94102
cdcompliance@cpuc.ca.gov

Re: Conifer Communications, Inc. – Right of First Refusal Letter

Dear PAL Coordinator:

Conifer Communications, Inc. (“Conifer”) (U1527C) hereby submits this letter to invoke its right of first refusal (“ROFR”) pursuant to Resolution T-17590 and Assembly Bill (“AB”) 1665 (Chapter 851, Stats. of 2017).¹

Areas Designated for Broadband Deployment

[see next page]

¹ California Public Utilities Commission (“Commission”) Rule 1.15 require that “If the last day [for performance of an act] falls on a Saturday, Sunday, holiday or other day when the Commission offices are closed, the time limit is extended to include the first day thereafter.” Although Resolution T-17590 requires that demonstration letters are submitted by January 15, since January 15 fell on a holiday, Martin Luther King Jr. Day, the effective deadline for demonstration letters in 2018 is January 16. Therefore, the present demonstration letter, submitted on January 16, 2018, is timely submitted.

Conifer intends to deploy broadband in unserved Census Blocks that fall within the following Census Block Groups:

060050003032	060090003004	061090031004	060990001023
060050003031	060090002102	061090031001	060990002043
060050004014	060090002104	061090031002	060990002032
060050005001	060090002201	061090021001	060990002813
060050004024	060090002202	061090022004	060430002001
060050004021	060090003003	061090022003	060430001014
060090004006	060090001212	061090022001	060430002002
060050005003	060090001222	061090012001	060430002003
060050003042	061090051001	061090022007	060430001011
060090003001	061090051005	061090011003	060430003021
060090002101	061090052001	061090051002	060990029011
060090003002	061090052012	060990001012	060990002035
060090004005	061090031005	060990001011	060990001022

As the California Broadband Map has not been revised to reflect “unserved” areas, as defined by AB 1665, Conifer is unable to pinpoint the exact Census Blocks for which to submit its ROFR at this time. Conifer is happy to revise this letter or provide updated information to the Commission as soon as the updated mapping data is available.

Households to be Served

Based on currently-available California Broadband Map data (as of December 31, 2016), the proposed project area will allow Conifer to provide high-speed broadband access to more than 6,400 unserved households.

Minimum Speeds

Conifer is committed to provide robust broadband availability to all households in all unserved areas within the proposed ROFR area. These households will be offered access to broadband service with speeds meeting the minimum requirement of 10 Mbps download / 1 Mbps upload, and up to 25 Mbps download / 3 Mbps upload (with other speed options available). Services of up to 100 Mbps download / 100 Mbps upload will also be available to businesses, anchor institutions, and enterprises throughout the ROFR area.

Estimated Completion Date

Conifer is contracted to deploy all tower builds and services within the ROFR area within the statutory 180-day window. If additional time is needed to secure approval for any unseen

concerns such as additional county level permitting, etc., Conifer will seek to invoke the Commission's extension mechanism.

If you have any questions, please contact the undersigned at Sonja@ConiferCom.Net or (209)532-5859.

Sincerely,

A handwritten signature in black ink, appearing to read "Sonja Harris". The signature is fluid and cursive, with a large initial "S" and "H".

Sonja Harris
Director of Business Development
Conifer Communications, Inc.

Cc: CASF Distribution List